



**Consolidated Financial Results for the  
Fiscal Year Ending March 31, 2022**  
(From April 1, 2021 to March 31, 2022)

Financial Results Briefing Materials

May 10, 2022

Digital Arts Inc.  
(Securities Code: 2326)

- **Consolidated Results Highlights**
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March 2023**
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31, 2023**

**Material on Consolidated Financial Results the Fiscal Year  
Ending March 31, 2022**

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# **Consolidated Results Highlights**

Business has grown steadily, with the acquisition of projects due to the rapid spread of teleworking in the enterprise sector market, and GIGA school projects and local government projects in the public sector market.

consolidated  
net sales

**Record high in consolidated net sales**  
**9,051 million yen (up+32.6% YoY)**

consolidated  
operating  
profit

**Record high in operating profit**  
**4,126 million yen (up+38.6% YoY)**

## Contracts

**9,210 million yen**

( $\Delta$ 2,258 million yen or  $\Delta$ 19.7%  
year on year)

- Orders increased in the enterprise sector market, thanks to an increase in the number of cloud service users along with the increasingly common practice of teleworking and growth in new customers for DAC
- Orders increased in the public sector market, with strong orders from public agencies and local governments, excluding projects related to the GIGA School Concept.

## Net sales

**9,051 million yen**

(up + 2,226 million yen or +32.6%  
year on year)

- Orders increased in the enterprise sector market, thanks to an increase in the number of cloud service users along with the increasingly common practice of teleworking and growth in new customers for DAC.
- In the public sector market, orders received for i-FILTER projects (GIGA, public agencies, local governments) increased.

## Operating profit

**4,126 million yen**

(up +1,148 million yen or +38.6%  
year on year)

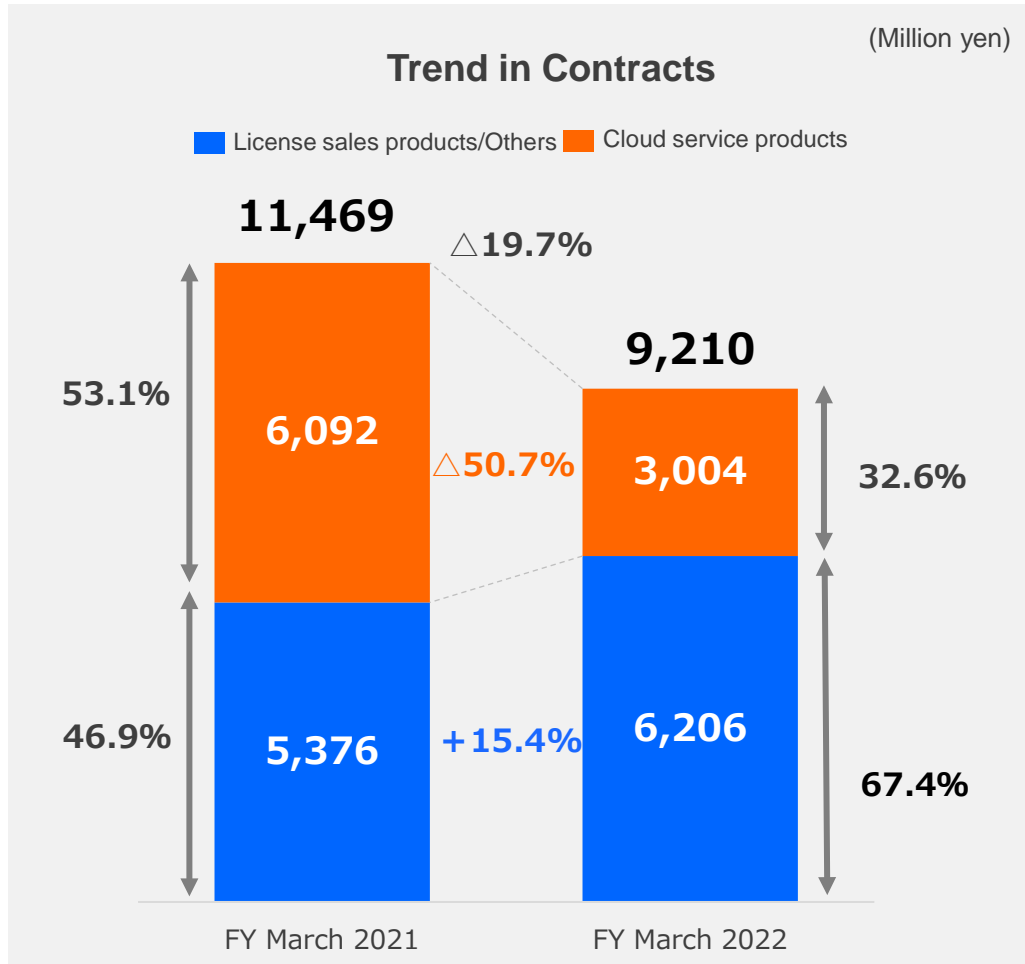
- In cost of goods, server expenses increased due to growth in cloud service users
- SG&A expenses increased mainly due to online events held for partners and press advertising. The amount of First-half bonuses to be paid increased.

((Million yen)	FY March 2021	FY March 2022	Change YoY	FY March 2022 Full-Year Forecast
Contracts	<b>11,469</b>	<b>9,210</b>	△19.7%	-
Net sales	<b>6,825</b>	<b>9,051</b>	+32.6%	<b>9,000</b>
Cost of goods sold	<b>1,946</b>	<b>2,676</b>	+37.5%	<b>2,700</b>
Gross profit	<b>4,878</b>	<b>6,374</b>	+30.7%	<b>6,300</b>
Selling, general and administrative expenses	<b>1,900</b>	<b>2,248</b>	+18.3%	<b>2,300</b>
Operating profit	<b>2,977</b>	<b>4,126</b>	+38.6%	<b>4,000</b>
Operating margin	<b>43.6%</b>	<b>45.6%</b>	-	<b>44.4%</b>
Ordinary profit	<b>2,991</b>	<b>4,135</b>	+38.2%	<b>4,000</b>
Profit attributable to owners of parent	<b>2,059</b>	<b>2,900</b>	+40.8%	<b>2,770</b>
EBITDA	<b>3,908</b>	<b>5,099</b>	+30.5%	-

\* Financial Forecast is the consolidated financial forecast announced on October 29, 2021.

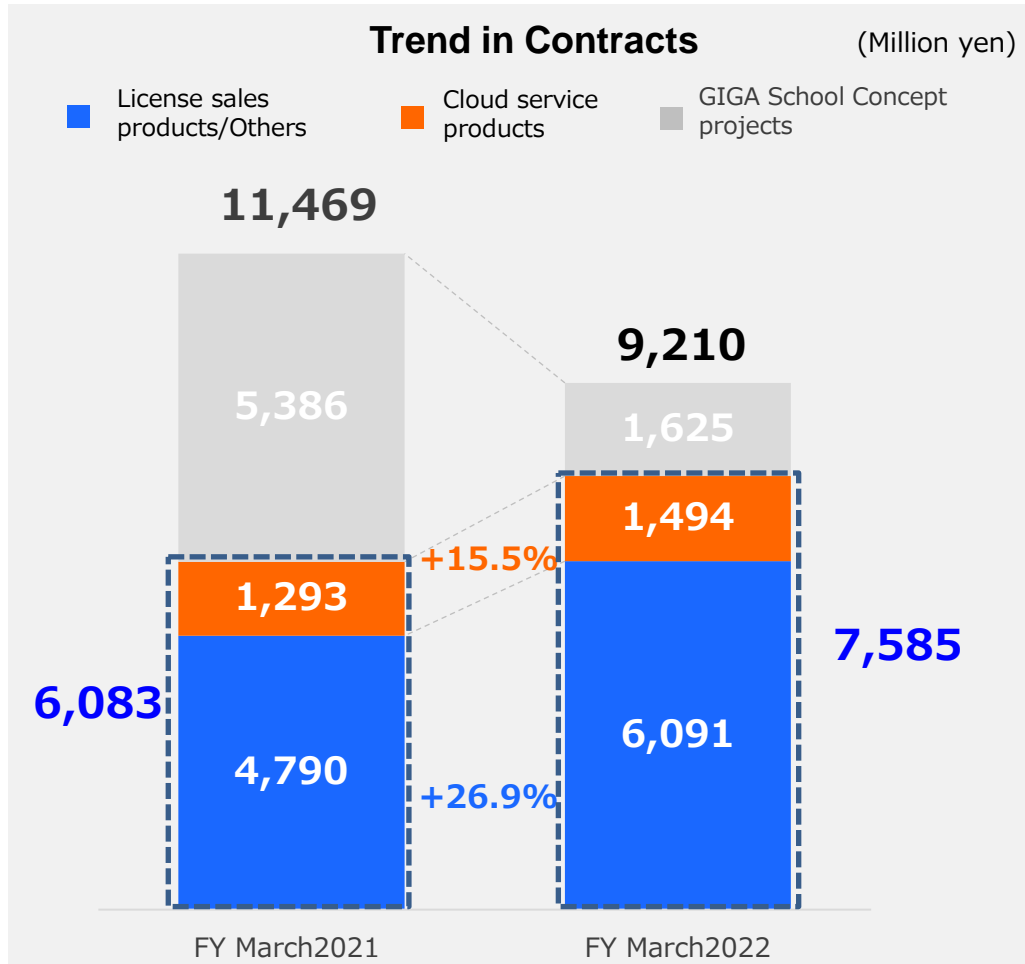
\* EBITDA = Operating profit + Depreciation + Tax expenses included in operating expenses

## Consolidated contracts increased steadily, excluding the impact of the GIGA School Concept.



- Consolidated contracts totaled 9,210 million yen, down 19.7% year on year. Steady progress continued, excluding the impact of projects from the GIGA School Concept carried on from the previous year (For details, see page 8.)
- The contract term for GIGA School Concept projects covers several years, and many contracts are to be renewed in three to five years. (For details, see page 11.)
- For the period under review, GIGA School Concept projects, in which cloud service products had constituted a large majority, decreased and shifted to projects from public agencies and local governments with license sales products. Accordingly, the cloud ratio contracted.

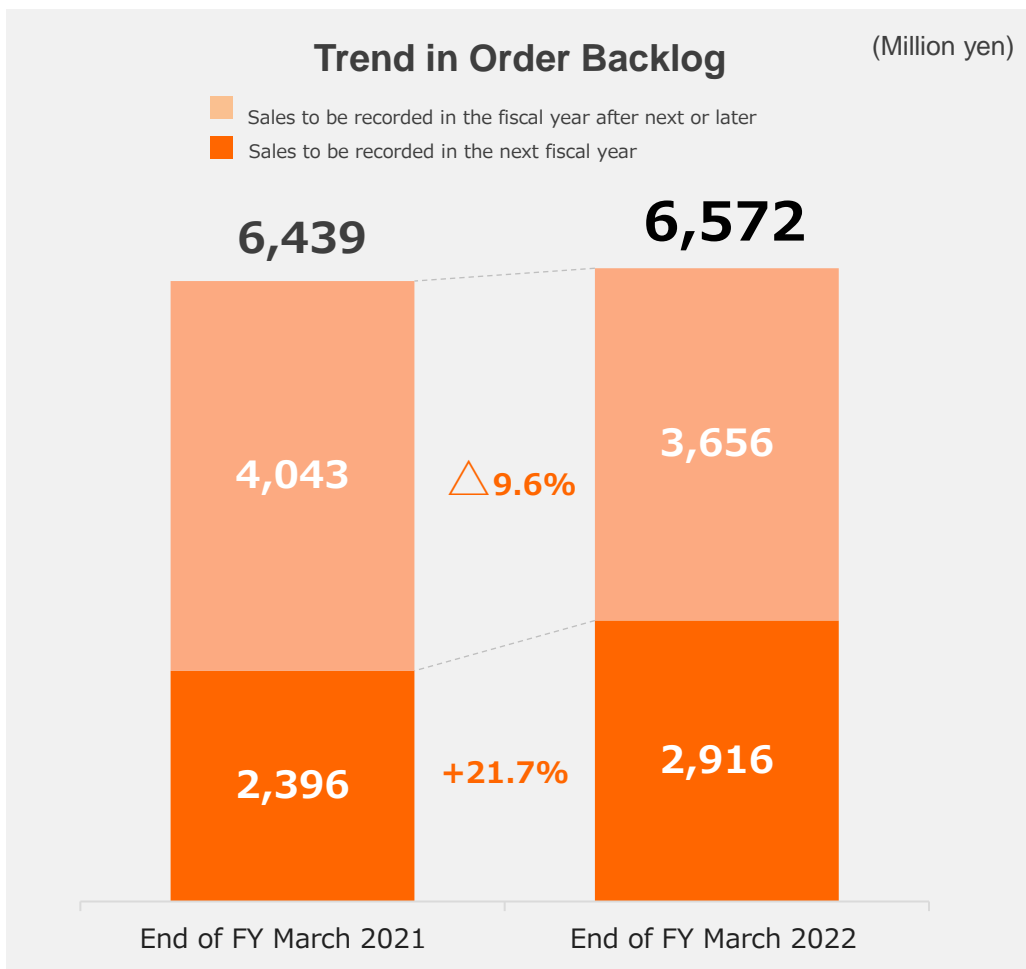
## Brisk contract amount excluding the impacts of GIGA School Concept projects



- Contract amount rose considerably by 24.7% or 1,502 million yen year on year from 6,083 million yen to 7,585 million yen in the public sector market, excluding the impact of GIGA School Concept projects (5,386 million yen in previous year and to 1,625 million yen in the year under review).
- In the enterprise sector market, contract amount grew with excellent sales of i-FILTER and m-FILTER for businesses as a result of online seminars and other promotional measures and with new customers captured for DAC.
- Contract amount for i-FILTER and m-FILTER jumped hugely following a steady gain of projects from public agencies and local governments in the public sector market.

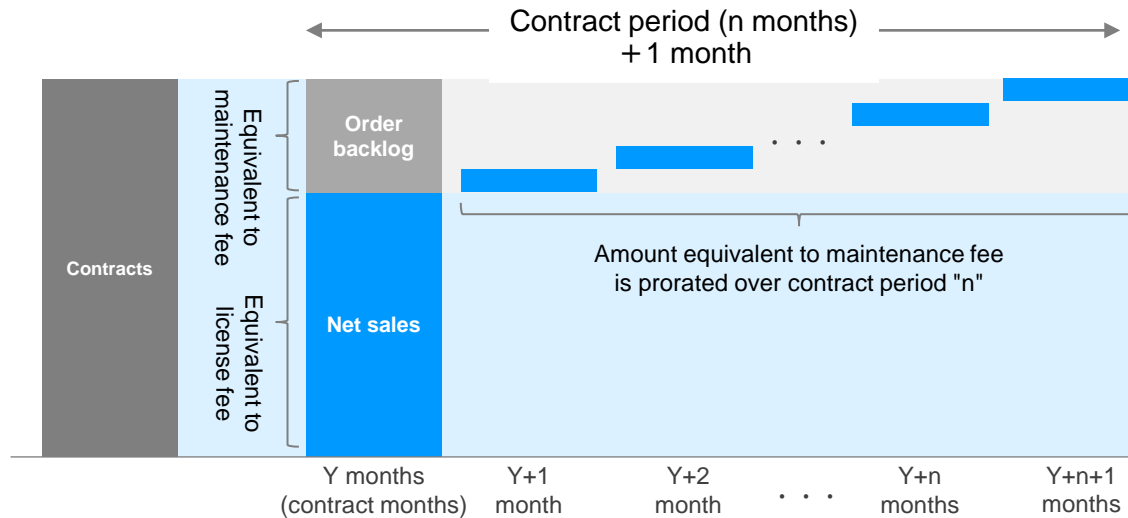


Contracts for cloud service products grew while multi-year projects for the GIGA School Concept decreased. Net sales will decrease for the fiscal year after next and later.



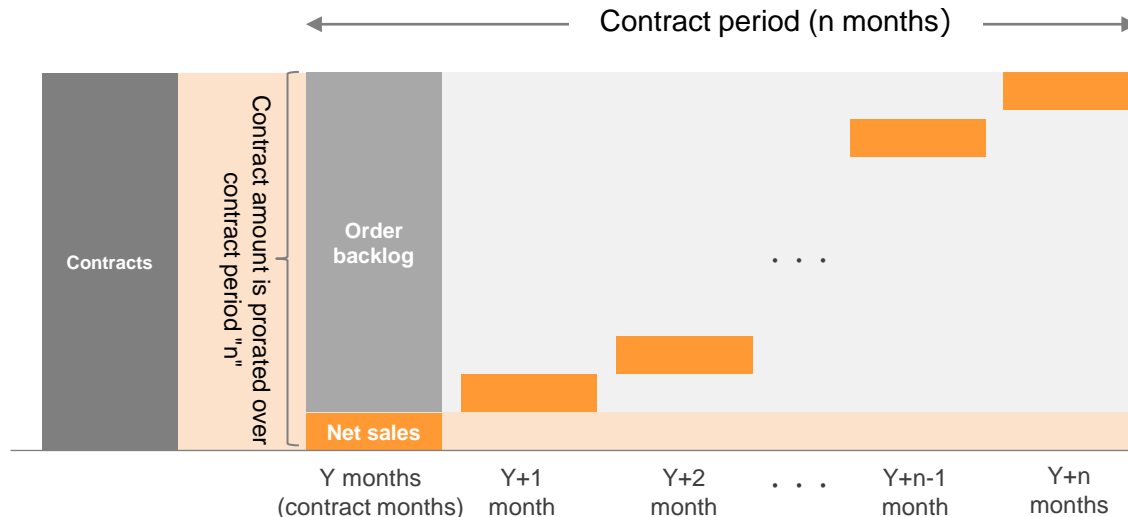
- Cloud service products cause **net sales deferred to the next fiscal year or later (order backlog) to go up** because the amount of sales recorded in the short period is small. **(See Supplement on p.10.11.)**
- Since the contracts for cloud service products are renewable at fixed prices (whereas the renewal price for license sales products is **half the contract price** for the first year), **this recurring revenue business model creates a stable profit base.**

## License sales products



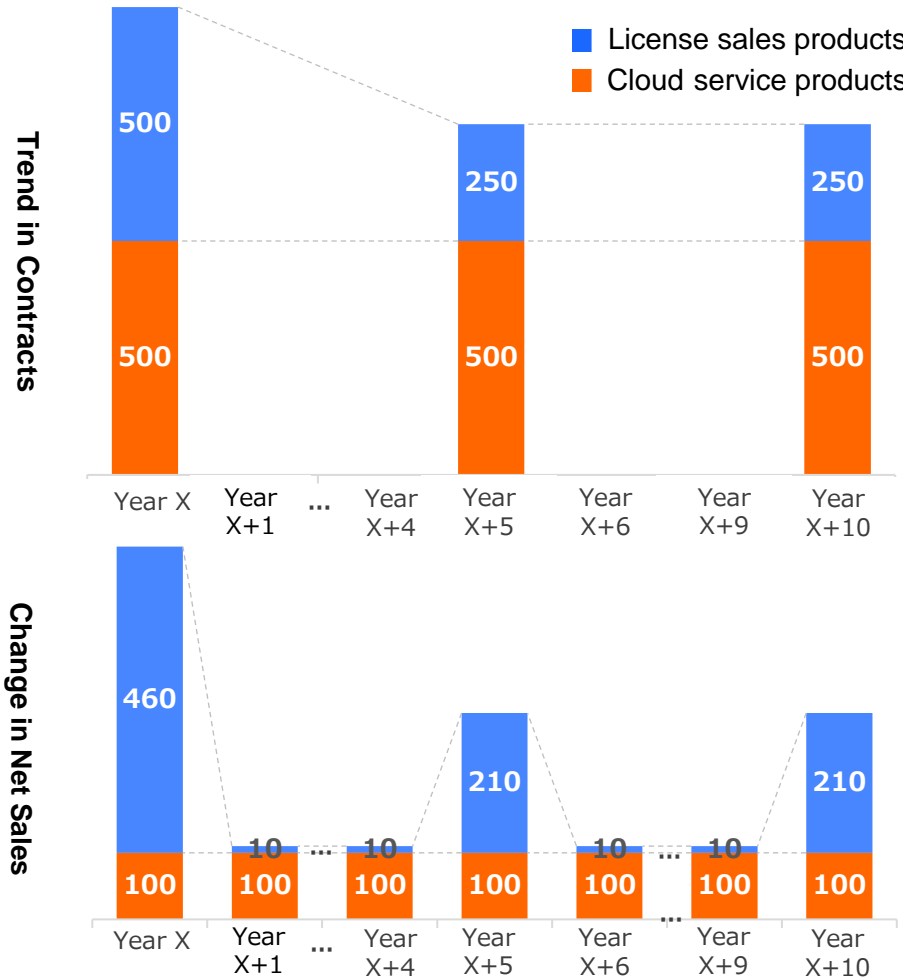
- License fees make up a large proportion of the contract amount. This portion is recorded in a lump sum as sales in the month when the contract is obtained.
- Amount equivalent to maintenance fee is recorded on a pro rata basis over the contract period.

## Cloud service products



- Contract amount is recorded as sales on a pro rata basis over the contract period (split into equal monthly amounts).
- As the contract amount of cloud service products rises, the contract amount that is deferred (order backlog) increases.

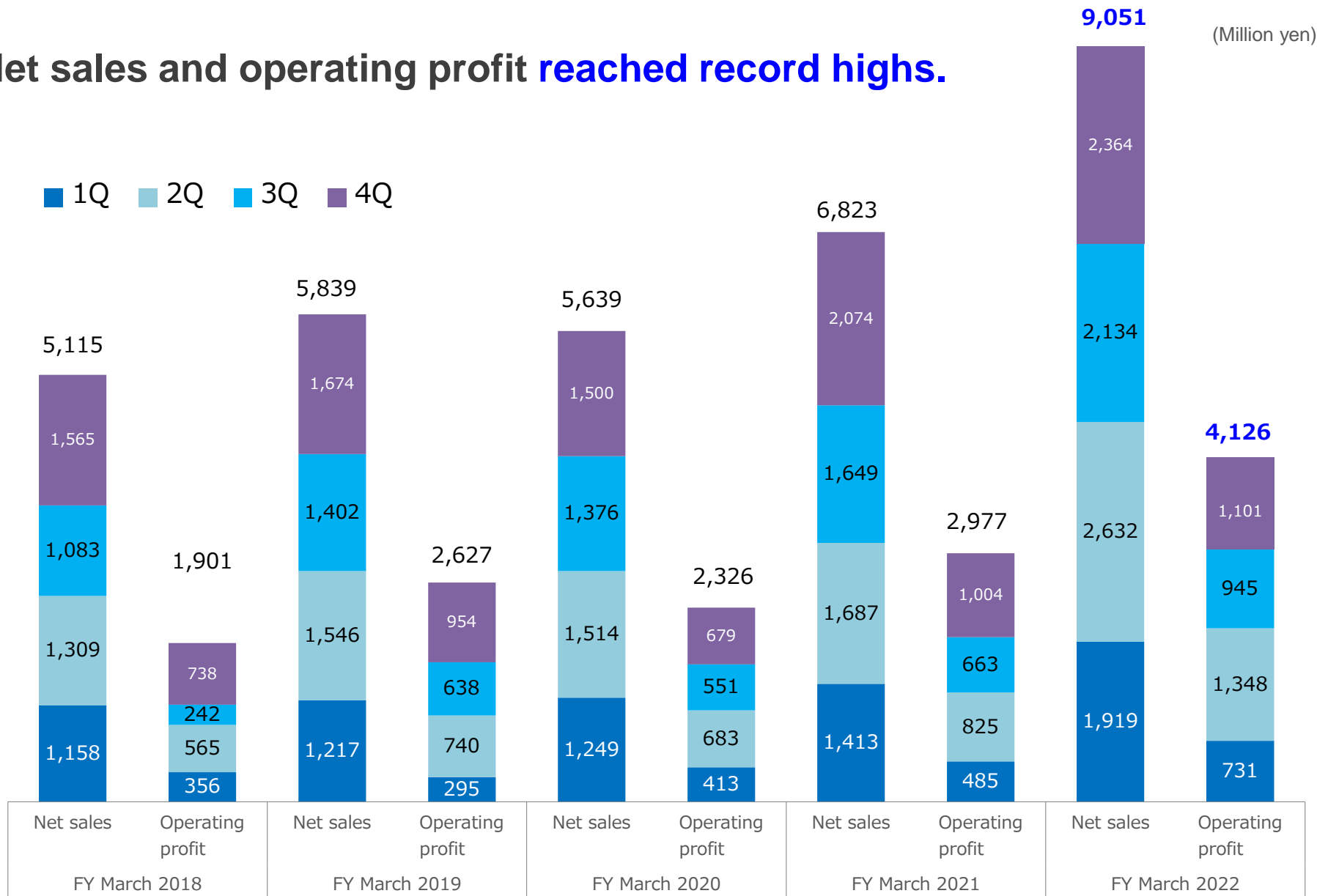
Many projects in the public sector market are multi-year contracts, such as five-year contracts. License sales products and cloud service products both earn from contract renewals.



The diagrams on the left show the relationships between the contract amount and sales in license sales products and cloud service products on the assumption of a five-year contract with an amount of 500 million yen.

- In a multi-year contract for cloud service products, there is a large gap between the contract amount and sales. The order backlog is high.
- For license sales products, a high percentage of sales is recorded at the time of contract conclusion. The amount of contract renewal is half the amount of the initial contract. That means a small gap between the contract amount and sales and a very limited order backlog.

Net sales and operating profit **reached record highs.**



# Consolidated Cost of Goods Sold and Selling, General and Administrative Expenses

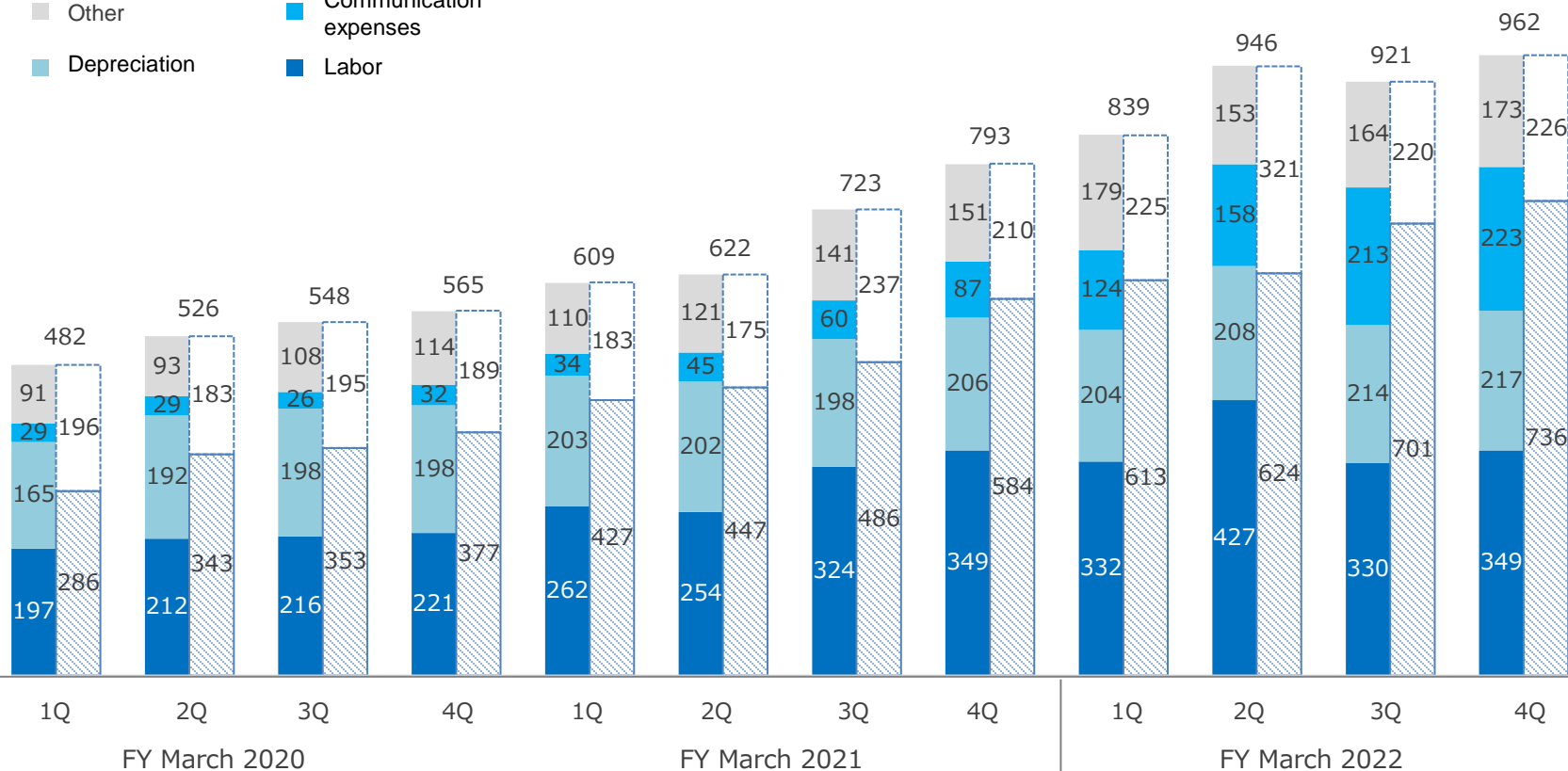
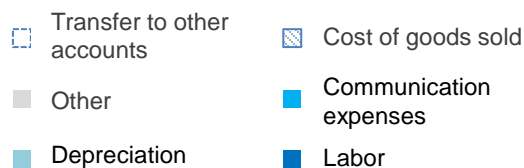


(Million yen)	FY March 2021	FY March 2022	Change YoY	Main Factors for Change
<b>Cost of goods sold</b>	<b>1,946</b>	<b>2,676</b>	<b>+729</b>	
Labor	<b>1,192</b>	<b>1,440</b>	<b>+248</b>	DAC increased consultants Bonuses to be paid to employees increased due to sales growth.
Depreciation	<b>810</b>	<b>844</b>	<b>+34</b>	
Communication expenses	<b>225</b>	<b>719</b>	<b>+493</b>	Cloud server expenses will rise as a result of sales expansion of cloud products.
Other	<b>525</b>	<b>666</b>	<b>+140</b>	Outsourcing expenses soared after DAC obtained more orders.
Transfer to other accounts	<b>△808</b>	<b>△994</b>	<b>△186</b>	Transfer to software in progress increased as a result of the increase in development projects
<b>Selling, general and administrative expenses</b>	<b>1,900</b>	<b>2,248</b>	<b>+347</b>	
Personnel expenses	<b>1,055</b>	<b>1,296</b>	<b>+241</b>	Bonuses to be paid to employees increased due to sales growth.
Advertising expenses	<b>168</b>	<b>239</b>	<b>+71</b>	Increase due to online events held for partners and press advertising.
Other	<b>677</b>	<b>712</b>	<b>+34</b>	

# Quarterly Trend in Consolidated Cost of Goods Sold

- Bonuses to be paid to employees increased due to sales growth.
- Cloud server expenses will rise as a result of sales expansion of cloud products.

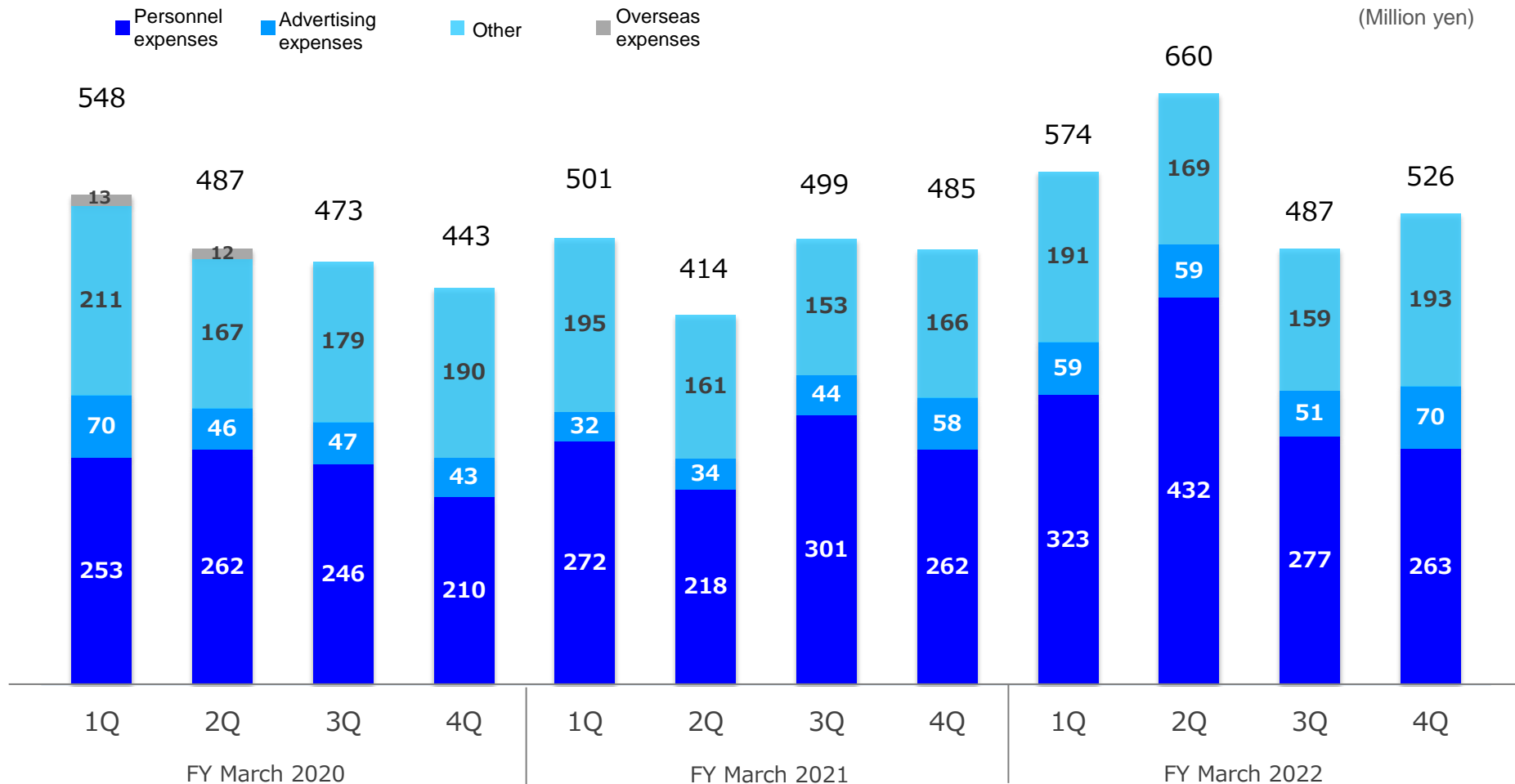
(Million yen)



# Quarterly Trend in Consolidated Selling, General and Administrative Expenses



- Bonuses to be paid to employees increased due to sales growth.
- Increase due to online events held for partners and press advertising.



Capital efficiency was good, with year-on-year improvement in both ROE and ROA. Although the equity ratio fell due to an increase in advances received, financial health has improved further.

(Million yen)	As of end of FY March 2021	As of end of FY March 2022	Change from end of FY March 2021
Current assets	12,725	17,105	+34.4%
(Cash and deposits)	11,382	15,773	+38.6%
Non-current assets	2,130	2,236	+5.0%
Total assets	14,856	19,341	+30.2%
Current liabilities	4,743	7,130	+50.3%
(Advanced received)	3,370	5,684	+68.6%
Non-current liabilities	50	50	+0.7%
Equity capital	10,041	12,129	+20.8%
Net assets	10,062	12,159	+20.8%
Equity ratio	67.6%	62.7%	-
ROE	22.0%	26.2%	-
ROA	16.0%	17.0%	-



**Material on Consolidated Financial Results the Fiscal Year  
Ending March 31, 2022**

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# **Non-consolidated Results Highlights**

# Summary of Non-consolidated Results



(Million yen)	FY March 2021	FY March 2022	Change YoY	FY March 2022 Full-Year Forecast
Contracts	10,693	8,163	△23.7%	-
Net sales	6,074	8,003	+31.8%	7,850
Cost of goods sold	1,273	1,821	+43.0%	1,800
Gross profit	4,801	6,182	+28.8%	6,050
Selling, general and administrative expenses	1,854	2,141	+15.5%	2,150
Operating profit	2,947	4,040	+37.1%	3,900
Operating margin	48.5%	50.5%	-	49.7%
Ordinary profit	2,964	4,052	+36.7%	3,900
Profit	2,044	2,832	+38.5%	2,690

\* Financial Forecast is the non-consolidated financial forecast announced on October 29, 2021.

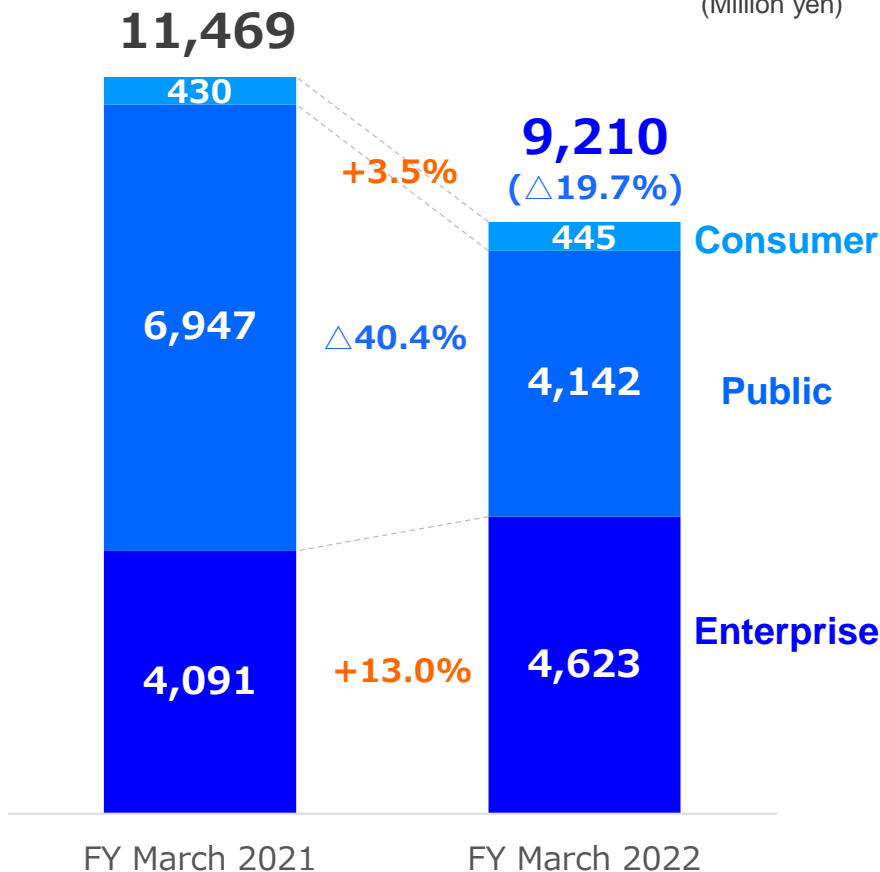
## Material on Consolidated Financial Results the Fiscal Year Ending March 31, 2022

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# By Market

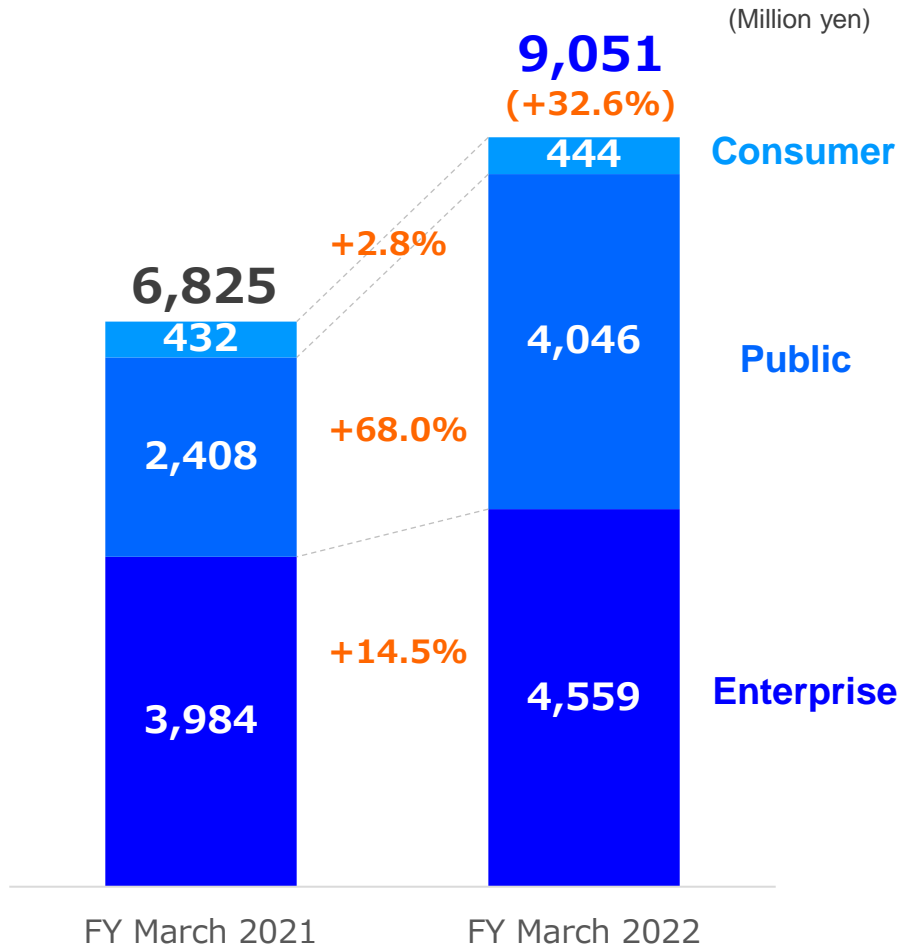
## Trend in Consolidated Contract Amount by Market

(Million yen)



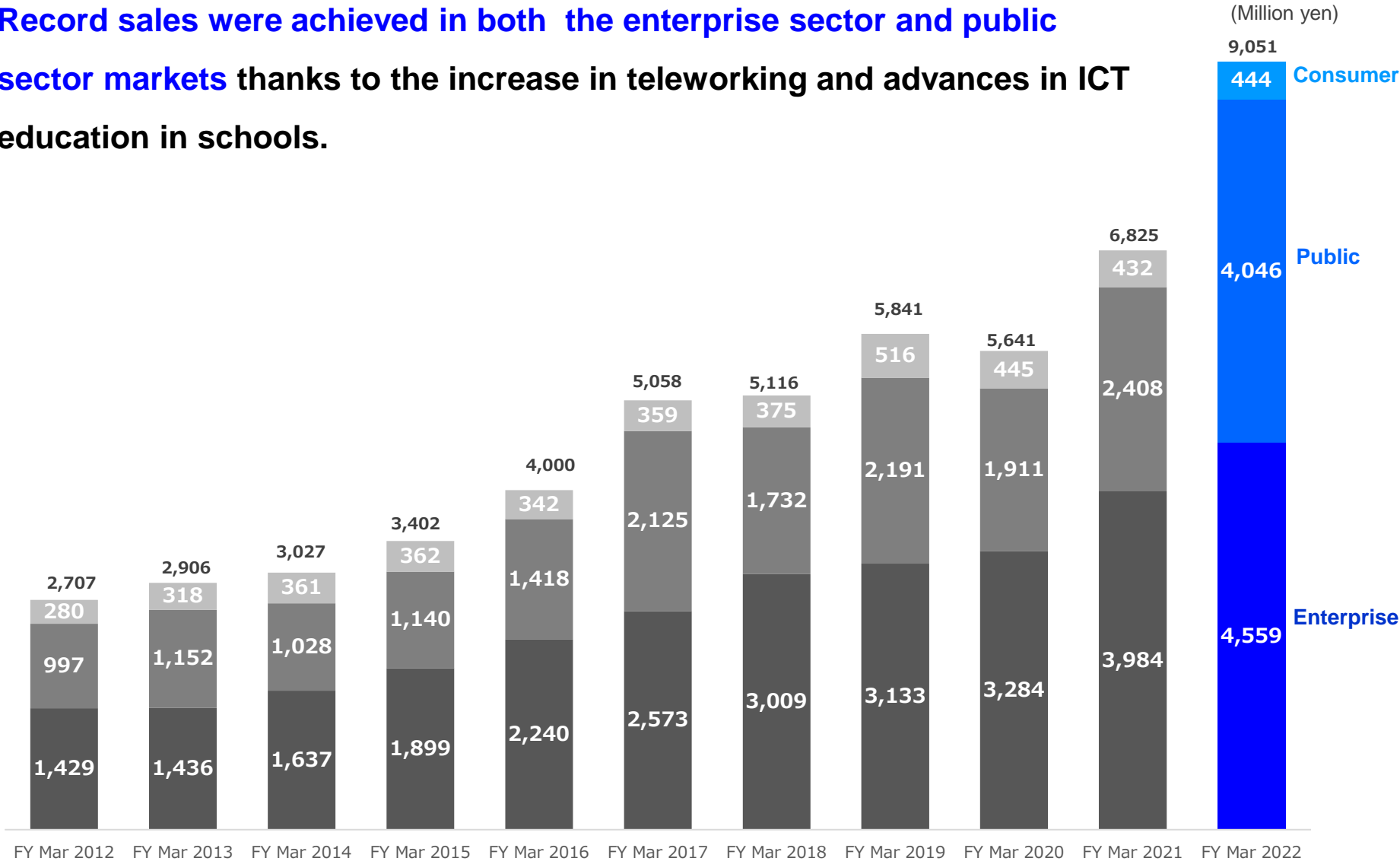
- In the enterprise sector market, the contract amount was up 532 million yen, or 13.0%, given an increase in orders received for the i-FILTER and m-FILTER series and the expansion of DAC as a result of the growth of teleworking.
- In the public sector market, the contract amount was down 2,805 million yen, or 40.4%, due to the impacts of GIGA School Concept projects (5,386 million yen in previous year and 1,625 million yen in current year) despite more orders received from public agencies and local governments than expected.

## Trend in Consolidated Net Sales by Market

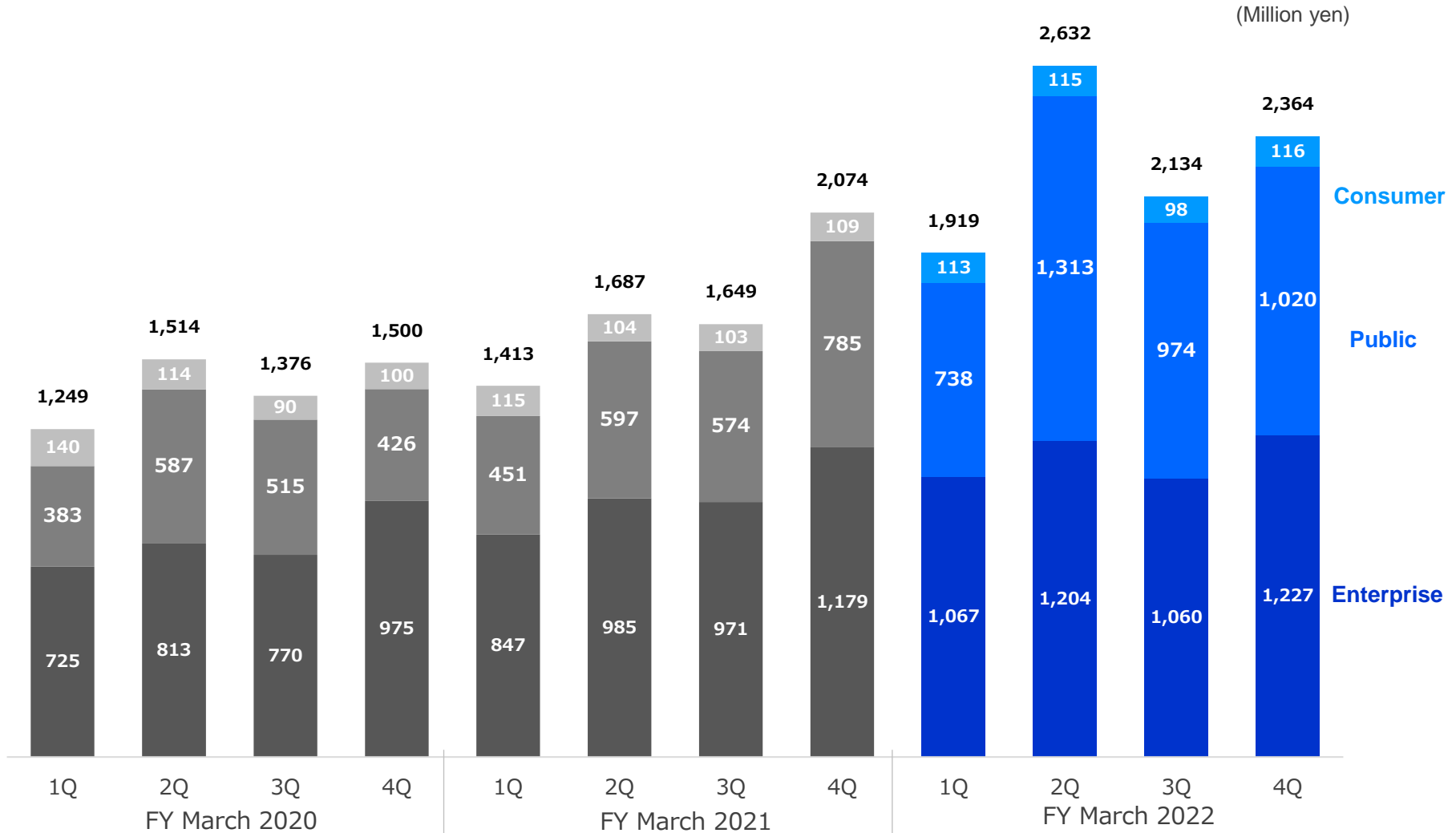


- In the enterprise sector market, net sales were up 575 million yen, or 14.5%, due to an increase in orders received for the i-FILTER and m-FILTER series as a result of an increase in telecommuting and the growth of DAC.
- In the public sector market, net sales were up 1,638 million yen, or 68.0%, orders received from public agencies and local governments exceeded the forecast level, in addition to posted sales of GIGA School Concept projects that lasted from the previous fiscal year.

Record sales were achieved in both the enterprise sector and public sector markets thanks to the increase in teleworking and advances in ICT education in schools.



Net sales for the fourth quarters reached a record high, bolstered by strong performances in the enterprise sector and public sector markets.



**Material on Consolidated Financial Results the Fiscal Year  
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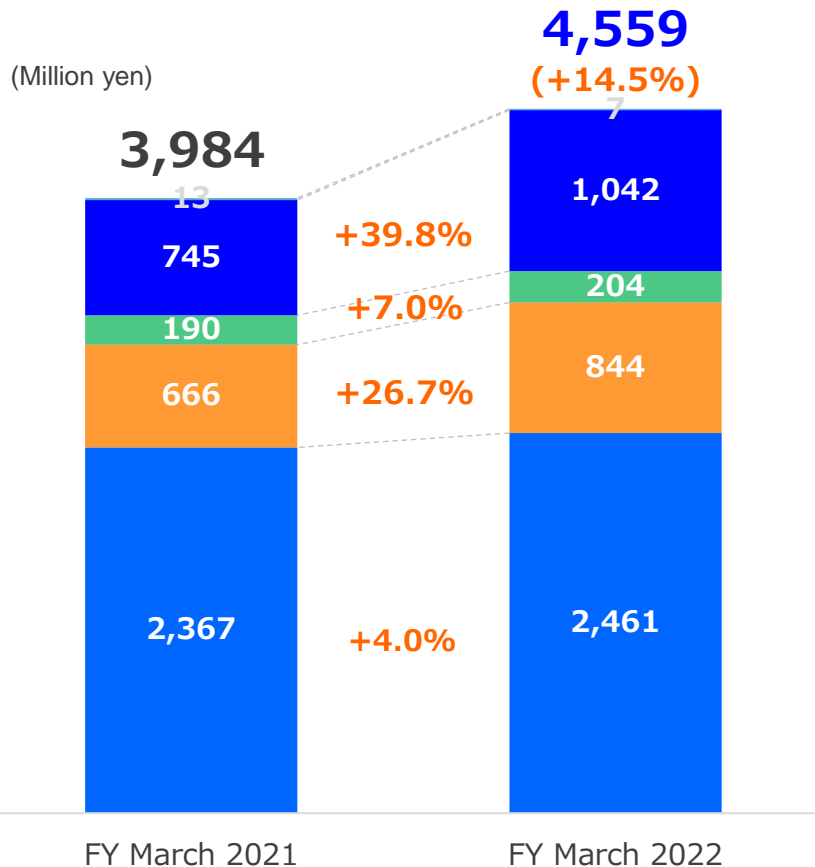
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# **Enterprise Sector**



## Trend in Net Sales in Enterprise Sector Market by Product

■ i-FILTER series ■ m-FILTER series ■ FinalCode ■ DAC ■ Other

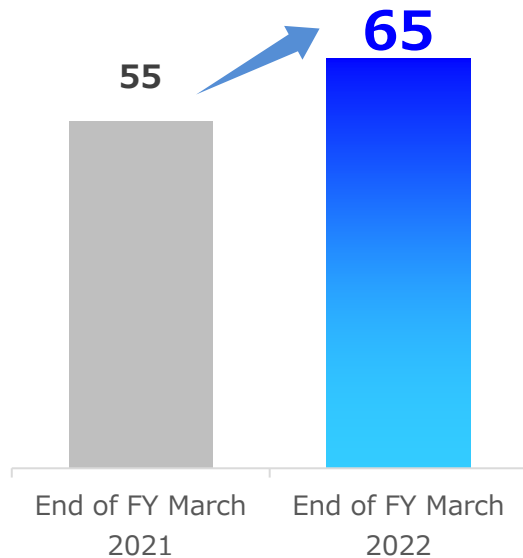


- Sales of the i-FILTER series remained strong, rising 94 million yen, or 4.0%, in response to growing corporate demand for cybersecurity due to increased teleworking.
- Sales of the m-FILTER series were strong (up 177 million yen or 26.7%), owing to rising demand for mail security and PPAP problem-solving.
- DAC made good progress acquiring new clients and achieved substantial sales growth (up 296 million yen or 39.8%), reflecting growing DX needs and demand for security measures among enterprises.

# Net Sales Growth and Expansion of DAC on a Non-consolidated Basis

## Number of consultants

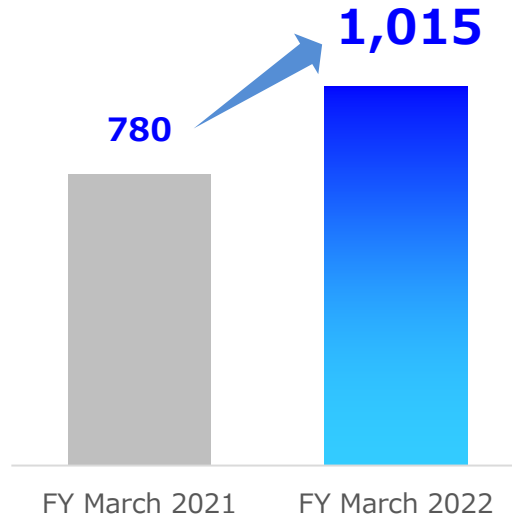
(Persons)



- DAC actively hired talent, focusing on those from leading consulting firms and leading systems integrators.

## Consulting sales\*

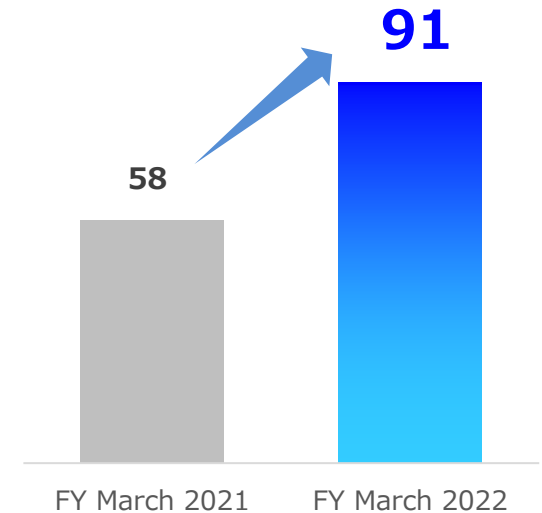
(Million yen)



- Consulting sales grew 130% year on year, reflecting the development of new clients.
- DAC steadily met DX demand and demand for cyber security measures.

## Solution sales\*

(Million yen)



- Sales of solutions incorporating Digital Arts products also soared, increasing 155% year on year.

\*: DAC's non-consolidated net sales

**Material on Consolidated Financial Results the Fiscal Year  
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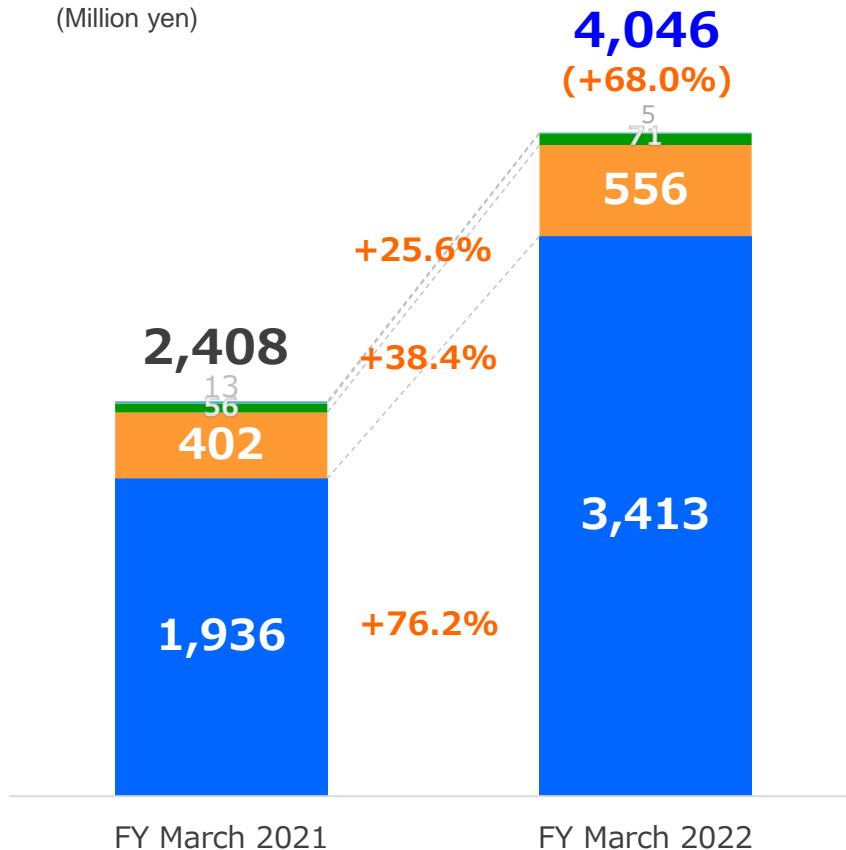
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# **Public Sector**

## Trend in Net Sales of Public Sector Market by Product

■ i-FILTER series ■ m-FILTER series ■ FinalCode ■ Other

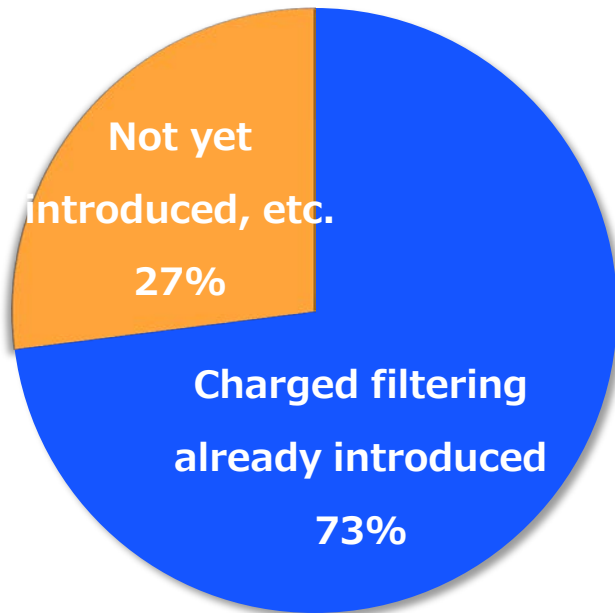
(Million yen)



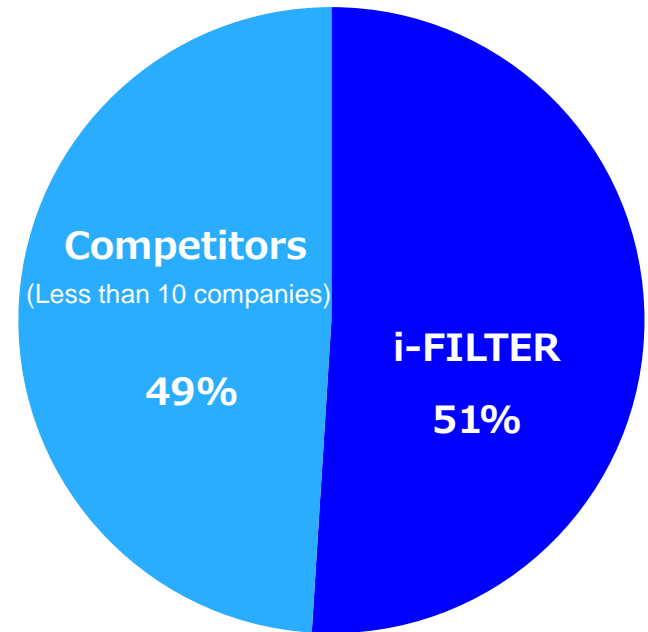
- In addition to posted sales of GIGA School Concept projects that lasted from the previous fiscal year, contracts gained from public agencies and local governments were higher than forecasted and sales of the i-FILTER series achieved a huge growth (up 1,476 million yen or 76.2%).
- Brisk orders were received from local governments and sales of the m-FILTER series leaped (up 154 million yen or 38.4%).

## GIGA School Status<sup>\*1</sup>

Introduction of charged filtering



Share of charged filtering introduced



- The proportion of Boards of Education which have adopted paid-for filtering increased from 59% at the end of the previous fiscal year to **73%**.

- i-FILTER's share grew from 46% at the end of the previous fiscal year to **51%**.
- Contracts increased from 5.3 billion yen at the end of the previous fiscal year to **6.9 billion yen**.

\*1 : According to our survey of 1,788boards of education (March 2022)

**Material on Consolidated Financial Results the Fiscal Year  
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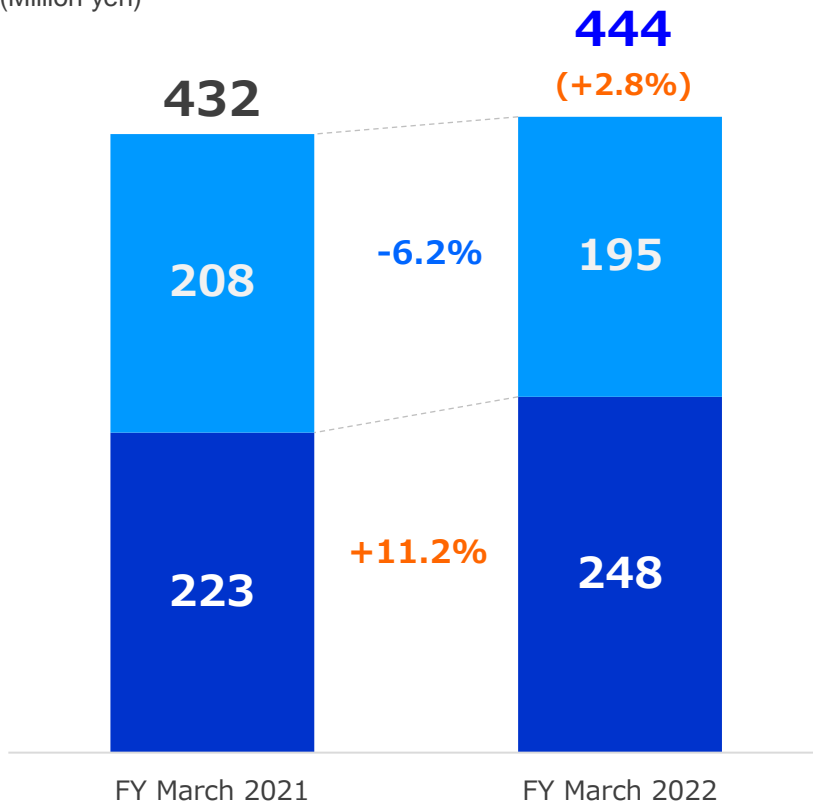
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# **Consumer Sector**

## Trend in Net Sales of Consumer Sector Market by Product

■ For mobile terminals, other   ■ For computers

(Million yen)



- In products for computers, sales of multiple-year package products and i-FILTER® for Multi-Device, which are available on multiple terminals, remained strong.
- Sales of products for mobile terminals remained strong due to a continuous increase in the number of young smartphone users.

**Material on Consolidated Financial Results the Fiscal Year  
Ending March 31, 2022**

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# **Full-Year Financial Forecast for Fiscal Year Ending March 31, 2023**



# Forecasts for Fiscal Year Ending March 31, 2023 (Consolidated)



(Million yen)	FY March 2022 Full-Year Results	FY March 2023 Full-Year Forecasts	Change	% Change
Net sales	9,051	10,500	+1,448	+16.0 %
Cost of goods sold	2,676	3,350	+673	+25.2 %
Gross profit	6,374	7,150	+775	+12.2 %
Gross profit margin	70.4%	68.1%	-	-
Selling, general and administrative expenses	2,248	2,450	+201	+9.0 %
Operating profit	4,126	4,700	+573	+13.9 %
Operating margin	45.6%	44.8%	-	-
Ordinary profit	4,135	4,700	+564	+13.7 %
Profit attributable to owners of parent	2,900	3,250	+349	+12.0 %

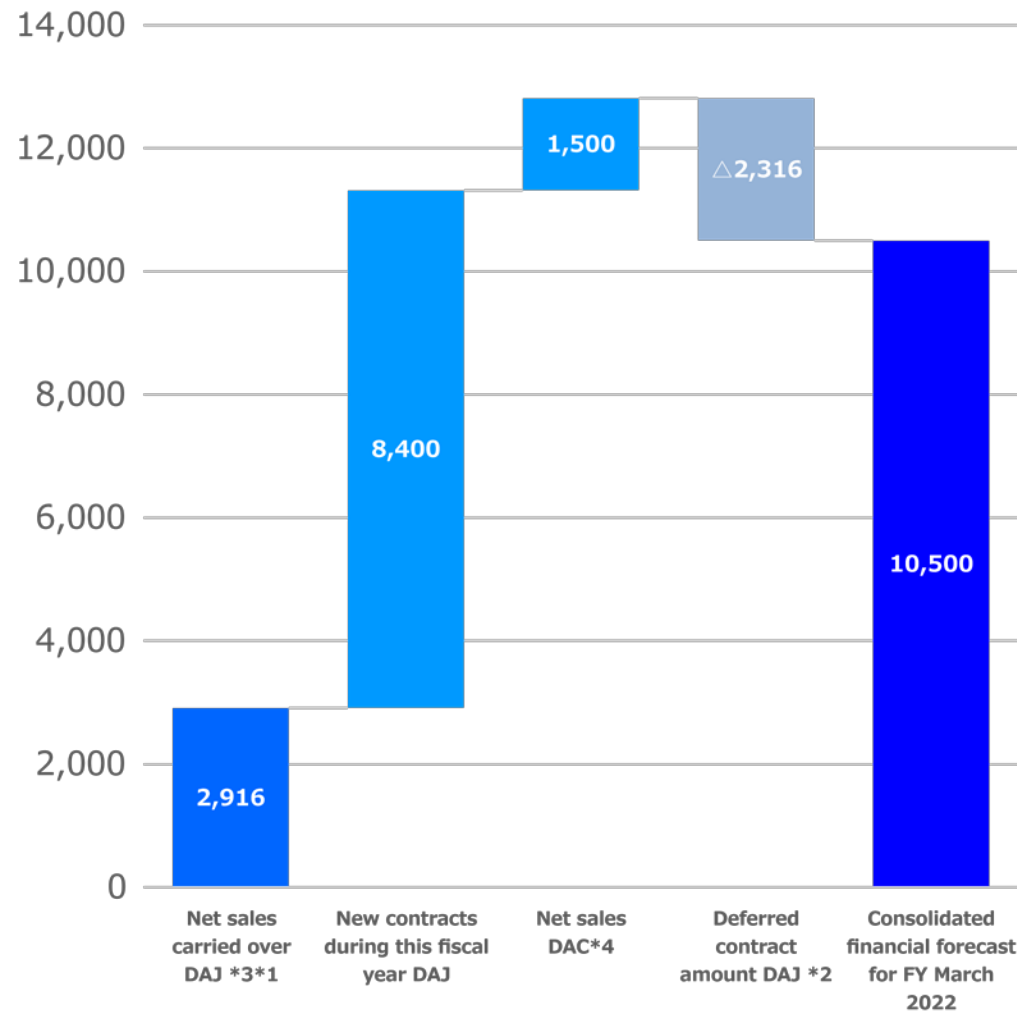
# Forecasts for Fiscal Year Ending March 31, 2023 (Non-consolidated)



(Million yen)	FY March 2022 Full-Year Results	FY March 2023 Full-Year Forecasts	Change	% Change
Net sales	8,003	9,000	+ 996	+ 12.4 %
Cost of goods sold	1,821	2,150	+ 328	+ 18.0 %
Gross profit	6,182	6,850	+ 667	+ 10.8 %
Gross profit margin	77.2%	76.1%	-	-
Selling, general and administrative expenses	2,141	2,250	+ 108	+ 5.1 %
Operating profit	4,040	4,600	+ 559	+ 13.8 %
Operating margin	50.5%	51.1%	-	-
Ordinary profit	4,052	4,600	+ 547	+ 13.5 %
Profit	2,832	3,200	+ 367	+ 13.0 %

(Million yen)

## Consolidated Forecast



- Net sales that will be carried over to and posted for the fiscal year in question will increase given an increase in the number of contracts acquired in previous fiscal years in connection with the GIGA School Concept in the public sector market.
- New contracts of DAJ are expected to amount to 8,400 million yen after measures to expand sales of new functions and strategic sales measures for the enterprise sector market and the winning of projects to improve the resilience of municipal information systems in the public sector market.
- As in the previous fiscal year, DAC will increase the number of consultants and is expected to continue growing through the acquisition of new clients.

\*1: Sales recorded from the order backlog of contracts acquired in previous fiscal years

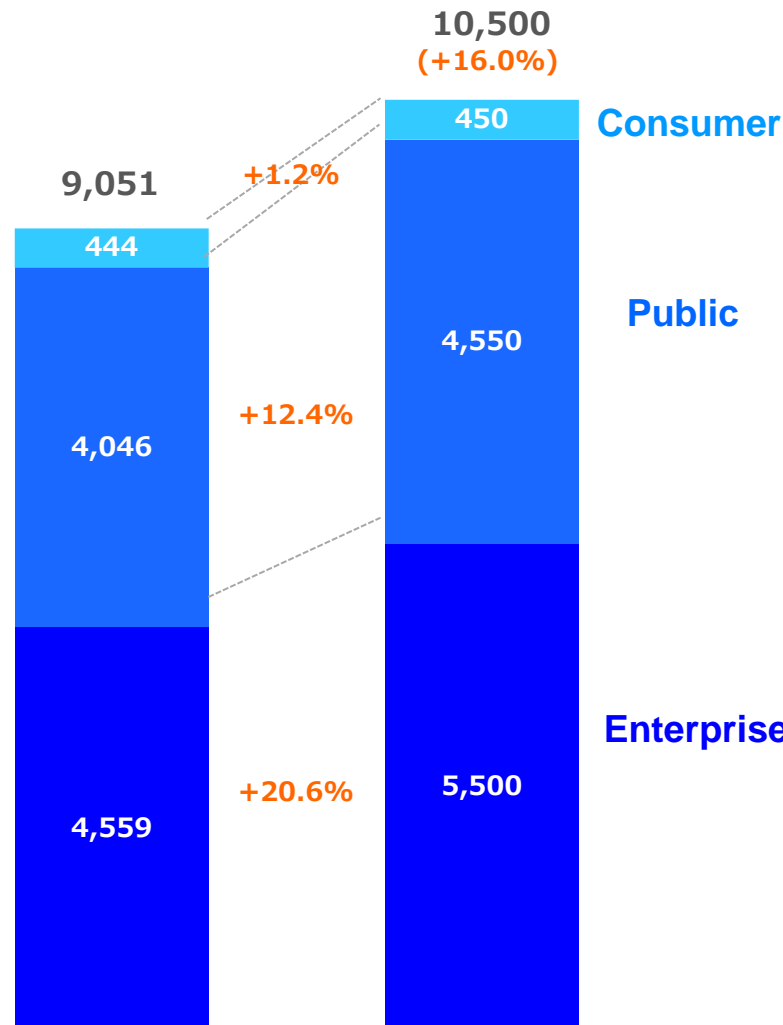
\*2: Sales deferred to subsequent fiscal years (order backlog)

\*3: DAJ = Digital Arts Inc.

\*4: DAC = Digital Arts Consulting Inc.

(Million yen)

## Forecast by Market



Results for FY March 2022

Forecast for FY March 2023

- In response to corporate needs for total security solutions, we will enhance the product lineup and improve links with other companies' products in order to attract new clients.
- We will increase the number of DAC staff to achieve growth by acquiring new customers.
- Net sales that will be carried over to and posted for the fiscal year in question will increase given an increase in the number of contracts acquired in previous fiscal years in connection with the GIGA School Concept in the public sector market.
- Sales growth will be attained by winning projects for the further improvement of the resilience of municipal information systems and by expanding our market share in connection with the GIGA School Concept.

# Consolidated Cost of Goods Sold and Selling, General and Administrative Expenses

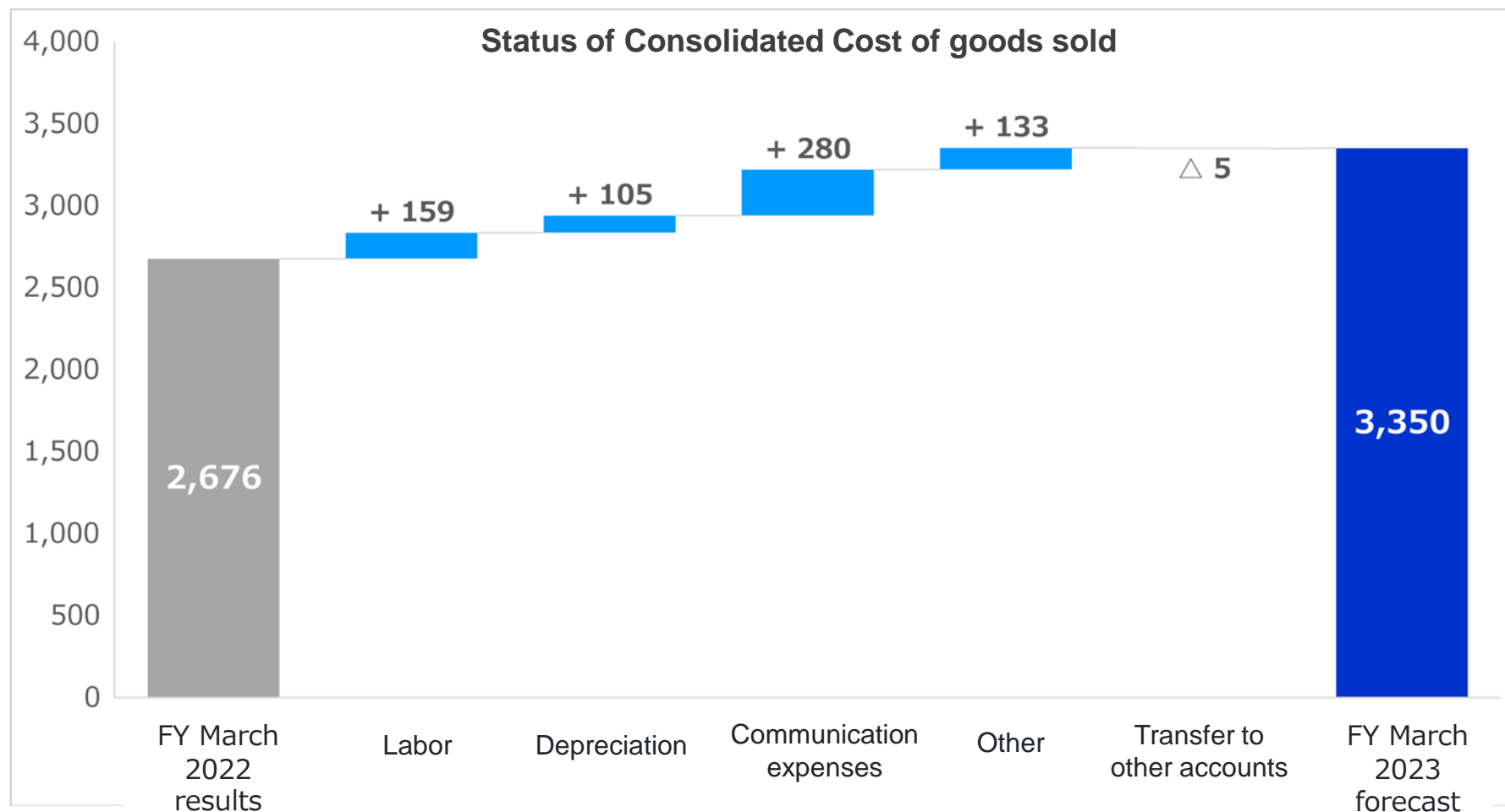


(Million yen)	Results for FY March 2022	Forecast for FY March 2023	Change YoY	Main Factors for Change
<b>Cost of goods sold</b>	<b>2,676</b>	<b>3,350</b>	<b>+25.2%</b>	
Labor	<b>1,440</b>	<b>1,600</b>	<b>+11.1%</b>	DAC will increase the number of consultants.
Depreciation	<b>844</b>	<b>950</b>	<b>+12.4%</b>	Increase in depreciation of software for cloud products.
Communication expenses	<b>719</b>	<b>1,000</b>	<b>+39.1%</b>	Cloud server expenses will rise as a result of sales expansion of cloud products.
Other	<b>666</b>	<b>800</b>	<b>+20.1%</b>	Increase in outsourcing of development
Transfer to other accounts	<b>-994</b>	<b>-1,000</b>	<b>-0.5%</b>	
<b>Selling, general and administrative expenses</b>	<b>2,248</b>	<b>2,450</b>	<b>+9.0%</b>	
Personnel expenses	<b>1,296</b>	<b>1,270</b>	<b>-2.0%</b>	
Advertising expenses	<b>239</b>	<b>290</b>	<b>+20.9%</b>	Advertising in newspapers and other media will increase.
Other	<b>712</b>	<b>890</b>	<b>+25.0%</b>	Recruiting expenses will increase for increasing consulting personnel at DAC.

Labor costs are expected to rise because DAC will increase the number of consultants.

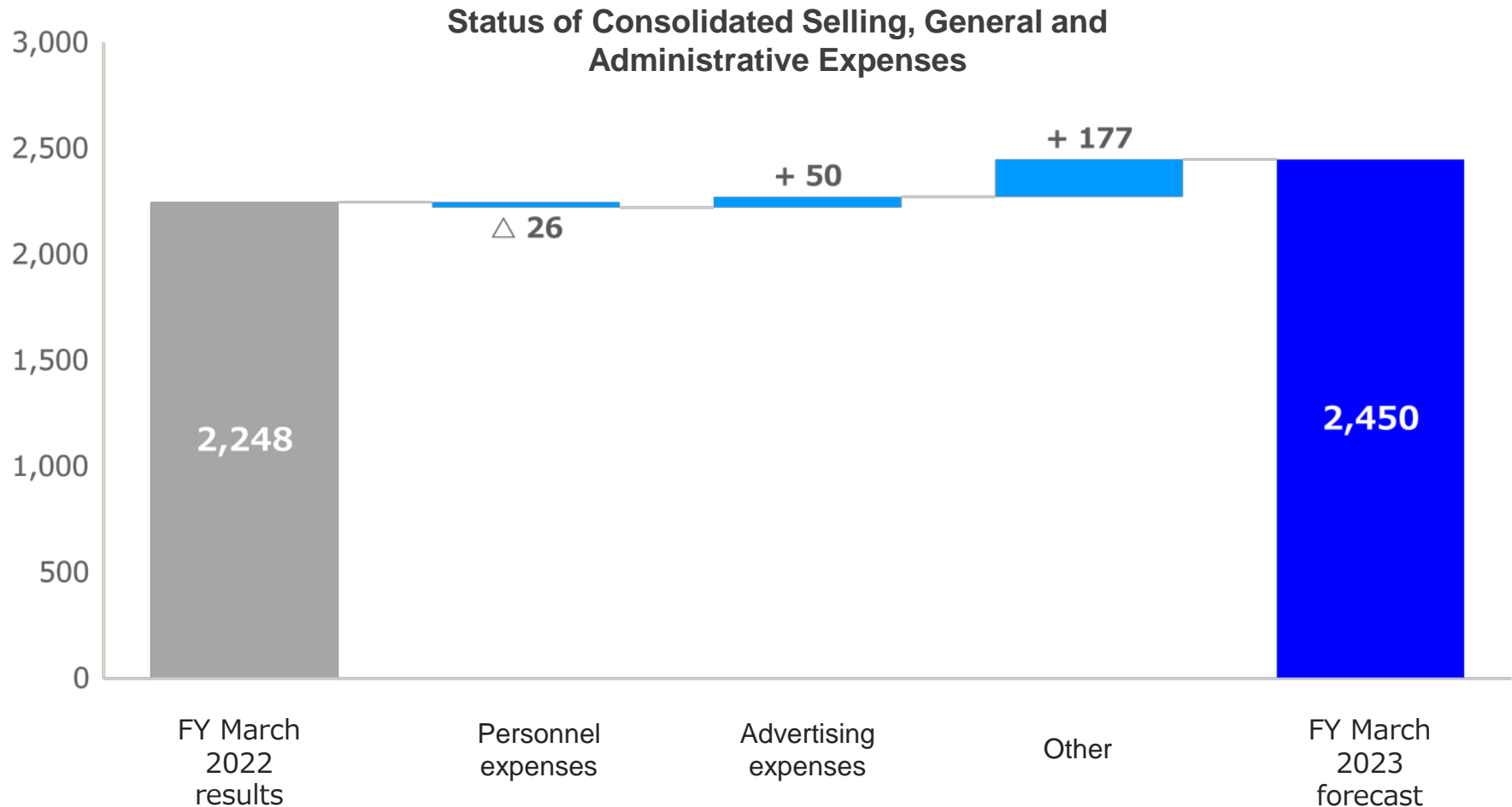
Communication expenses are expected to increase as a result of sales expansion of cloud products.

(Million yen)



Recruiting expenses (in the "other" category) will increase for increasing consulting personnel at DAC.

(Million yen)



**Material on Consolidated Financial Results the Fiscal Year  
Ending March 31, 2022**

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# **FY03/23 Initiatives**



## (1) Mounting needs for comprehensive security

Diversification of cloud services and the spread of remote working and home learning meant an increase in ICT assets that need to be protected and expansion of the domain of security threats.

## (2) Measures against malware infections

Malware threats are intensifying due to diversification and sophistication of cyberattacks from rampant ransomware, Emotet and other malware.

## (3) Strengthening security measures for public institutions

- Local governments seek security cloud and greater security resilience.
- Medical institutions have growing needs for cyber security measures.

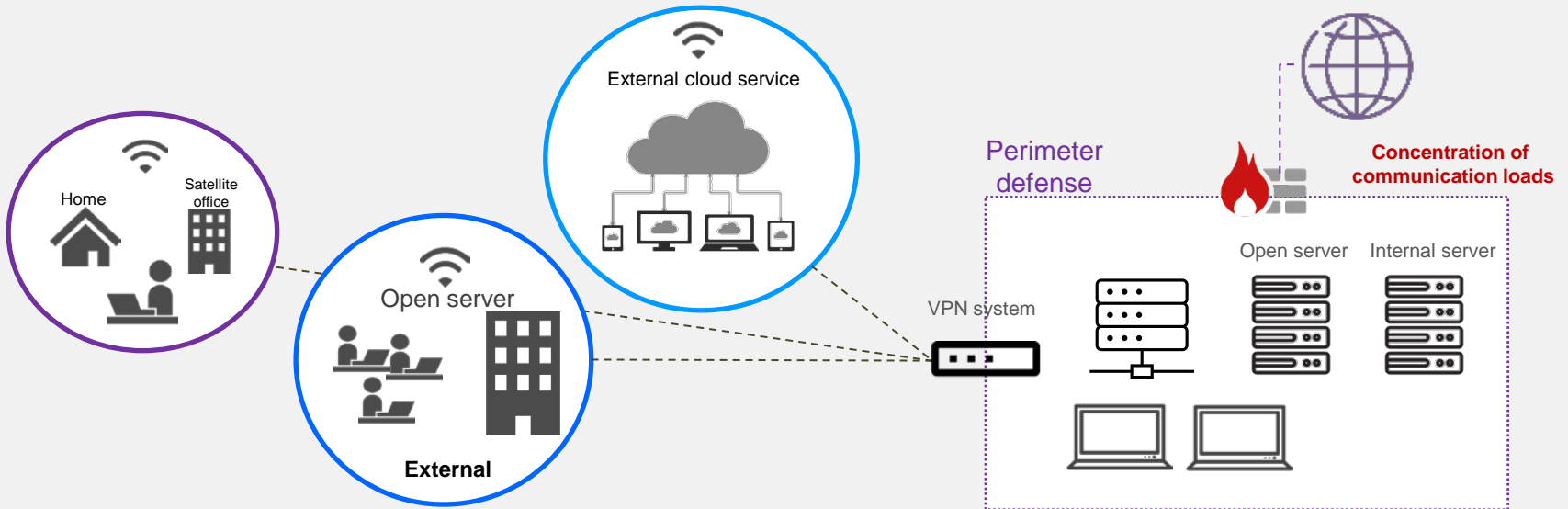
## (4) Enhancing security measures for GIGA School devices

Not only is there demand from those who have yet to introduce filtering but also demand for switching from free filtering and DNS filtering to high performance filtering software for protecting schoolchildren.

Diversification of cloud services and the spread of remote working and home learning meant an increase in ICT assets that need to be protected and expansion of the domain of security threats.

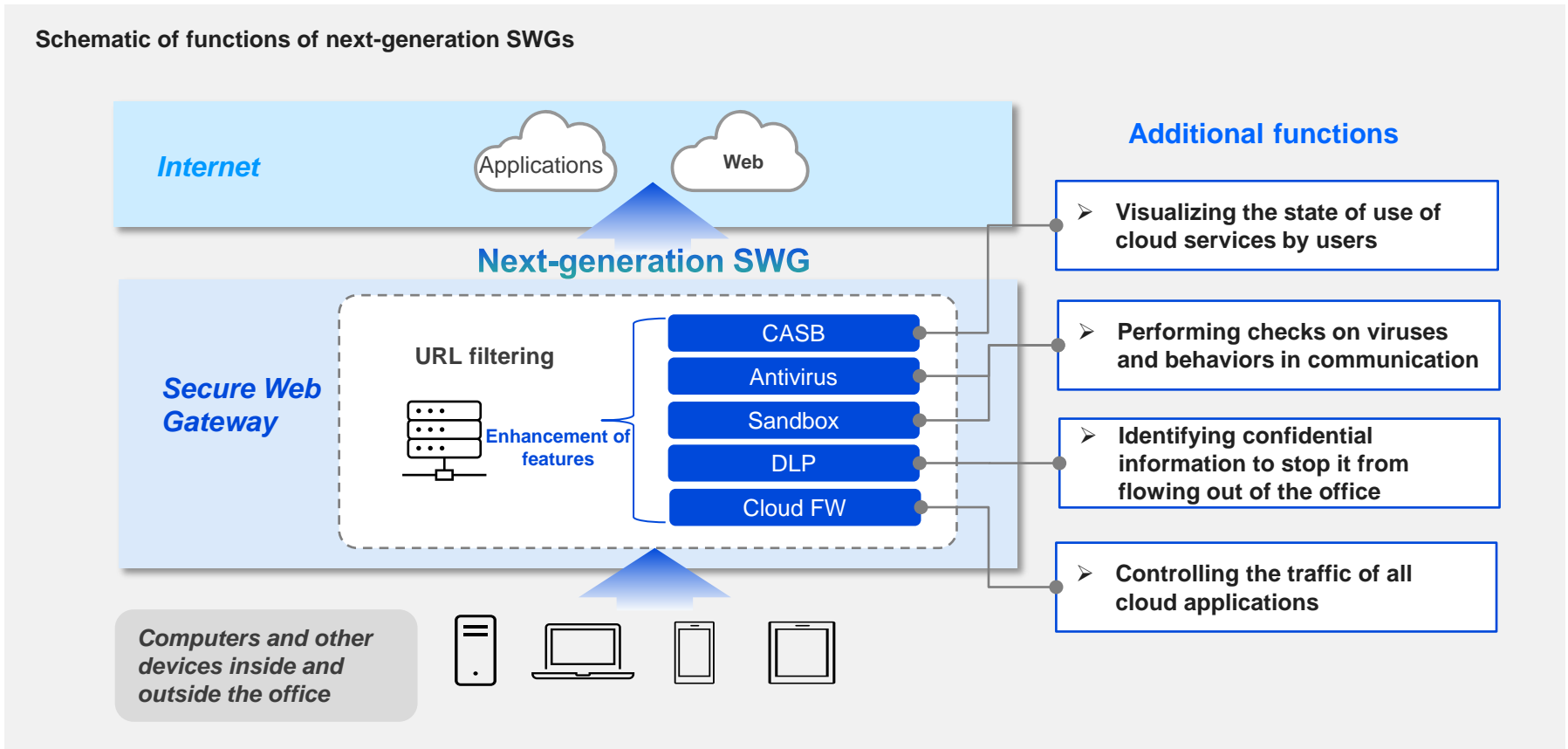


**Security solutions providing broader security measures than ever before are now required.**



To meet the needs for comprehensive security, roll out Digital Arts' original next-generation secure web gateways (SWG) featuring enhanced functions of the existing URL filtering software (i-FILTER) and a wide range of additional security solutions.

**(Anti-Virus & Sandbox were released on May 10.)**



Financial loss from ransomware and confidential information theft by targeted attacks rank high among the 10 major security threats with the diversification and sophistication of cyberattacks.

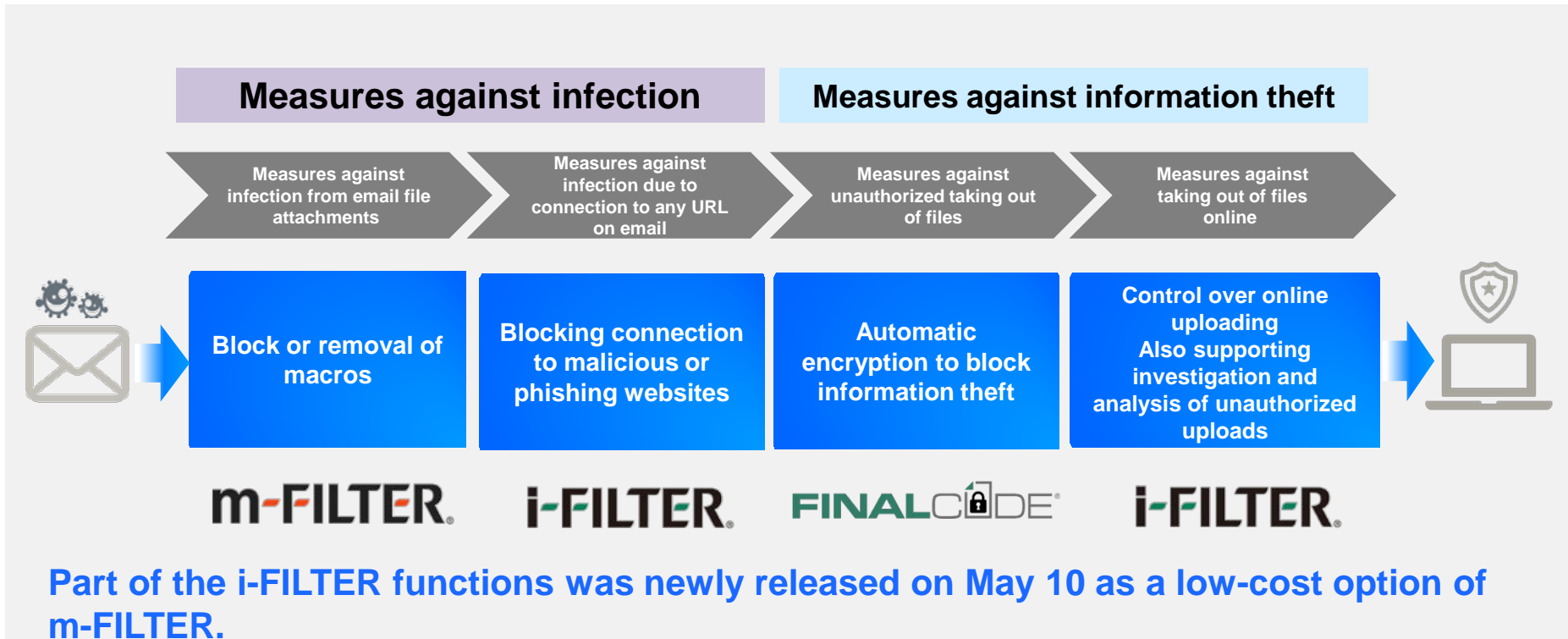
Rank		Ten major security threats 2022 for organizations
1st (1st)	➡	<b>Financial loss by ransomware</b>
2nd (2nd)	➡	<b>Confidential information theft by targeted attacks</b>
3rd (4th)	⬆	Attacks exploiting supply chain weaknesses
4th (3rd)	⬇	Attacks targeting teleworking and other new normal workstyles
5th (6th)	⬆	Information leakage through internal fraudulent acts
6th (10th)	⬆	Increase in abuse after the publication of measures against vulnerabilities
7th (NEW)	⬆	Attacks before release of patches (zero-day attacks)
8th(5th)	⬇	Financial loss by business e-mail compromise
9th (7th)	⬇	Suspension of business due to unexpected IT infrastructure failure
10th (9th)	⬇	Careless information leakage

\* Source: Information-technology Promotion Agency, Japan (IPA): *10 Major Security Threats 2022*  
<https://www.ipa.go.jp/security/vuln/10threats2022.html>

m-FILTER and i-FILTER provide protection against infection through e-mail for Digital Arts products.

FinalCode and i-FILTER prevent information theft even in the case of intrusion by any means other than e-mail.

**The status of zero reports on infection damage is continued.\*1**

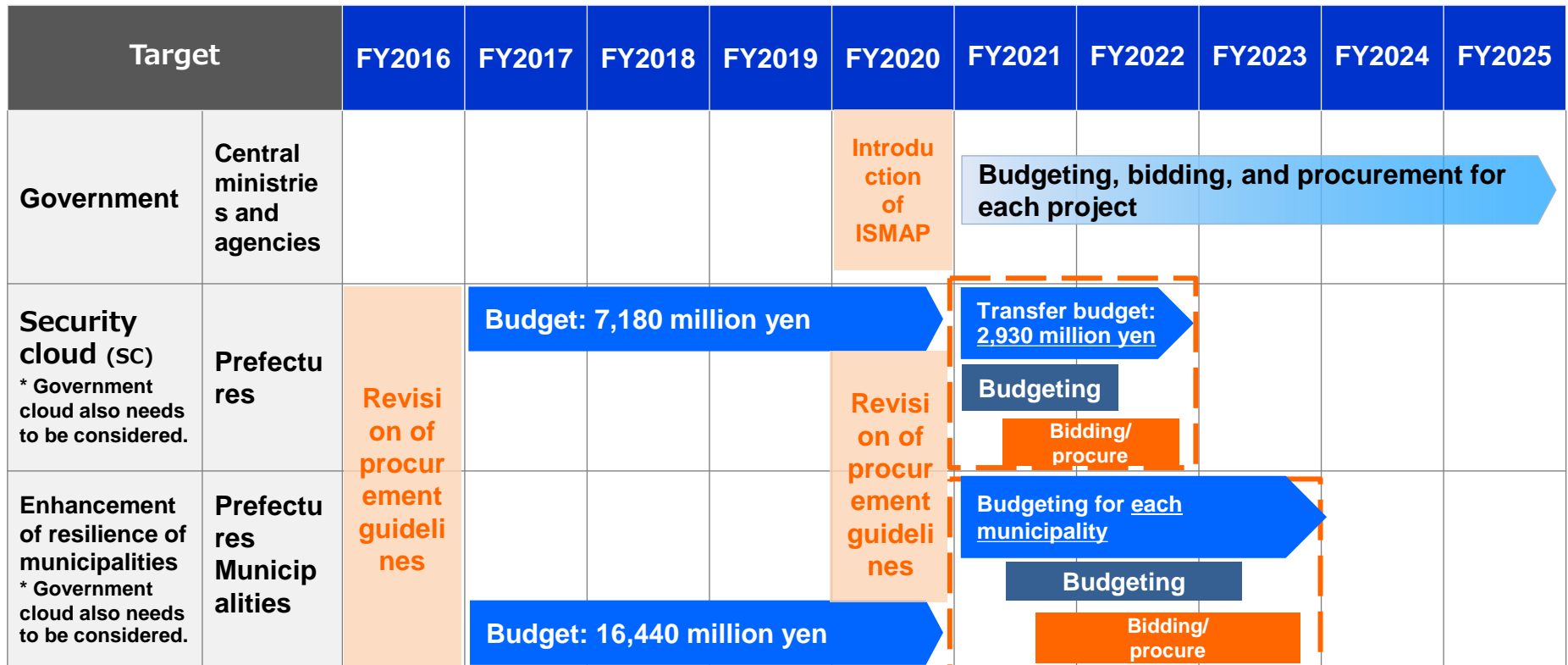


\*1: The number of reports on damage due to malware infection from users of i-FILTER Ver. 10, m-FILTER Ver. 5, i-FILTER@Cloud and m-FILTER@Cloud as of March 2022 (Source: Digital Arts)

# (3) Strengthening Security Measures for Public Institutions

Security cloud projects for prefectural governments generally proceed as scheduled. Procurement for improving the resilience for municipal governments is making progress following completion of procurement for prefectural governments and it is expected to end in FY2023.

## Schedule for public-sector projects

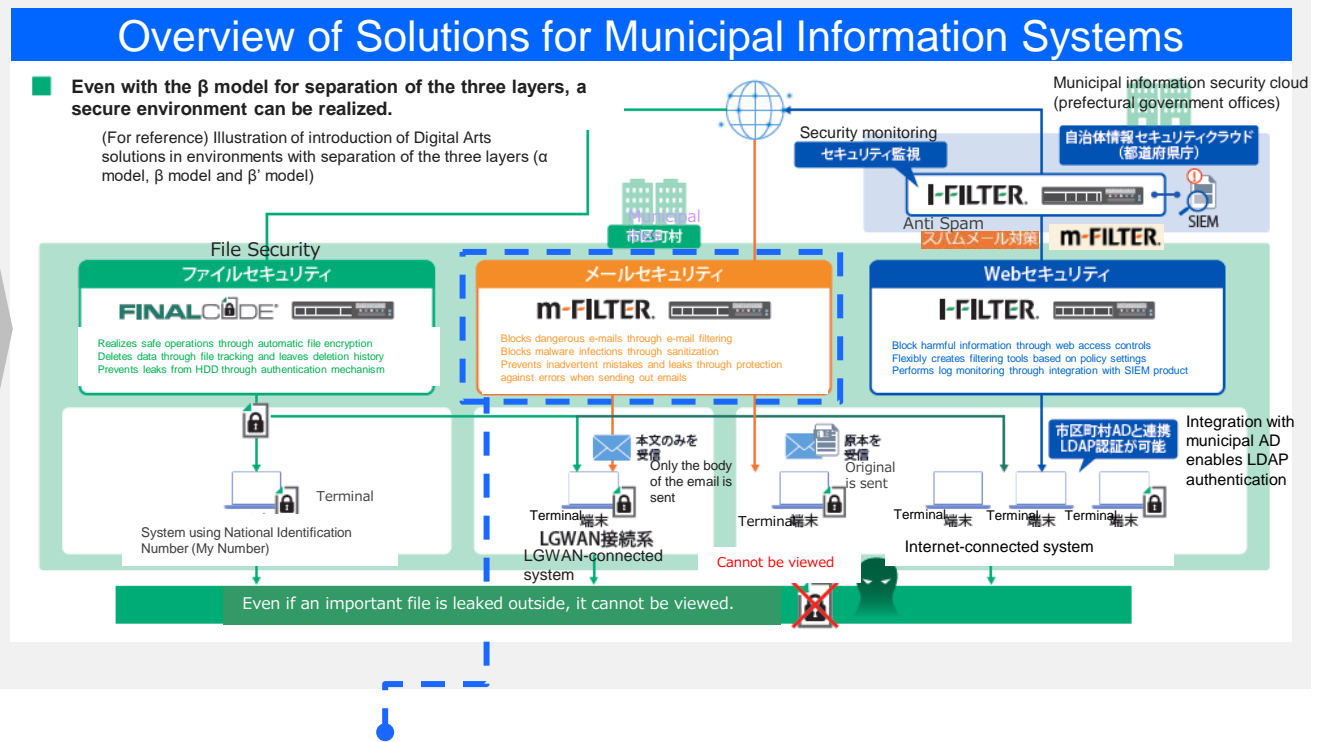


Prepared using information from the Ministry of Internal Affairs and Communications (MIC) as a reference. [https://www.soumu.go.jp/main\\_content/000729600.pdf](https://www.soumu.go.jp/main_content/000729600.pdf)

All solutions shown in the outline of countermeasures for municipal information systems are possible using combinations of Digital Arts products. We will win projects mainly for m-FILTER with **Anti-Virus and Sandbox**.

## Outline of countermeasures

- Review of "three layers of protection" (α model protection and above)
- Remote access security (protection against malware, etc.)
- Measures for shift away from PPAP (process of sending an encrypted file (with password) attachment in an email and then sending the password to unzip the file in a second email)  
File encryption

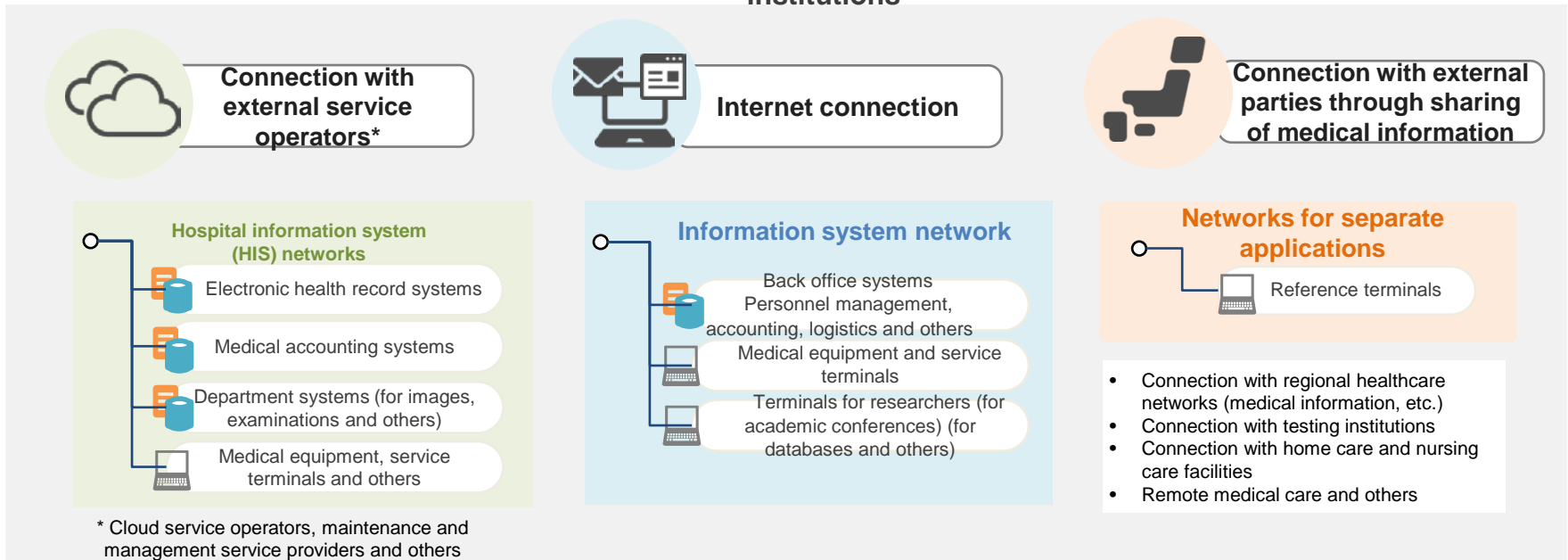


The Anti-Virus & Sandbox functions were released on May 10 as an option.

A number of cases of damage from cyber attacks sustained by medical institutions have occurred in recent years. In light of that, the security guidelines for the medical industry will be strengthened.

It is possible to provide large medical institutions with proposals similar to network separation for enhancing resilience of municipal information systems. There is great potential for the adoption of Digital Arts products.

## Structure of network separation at major medical institutions

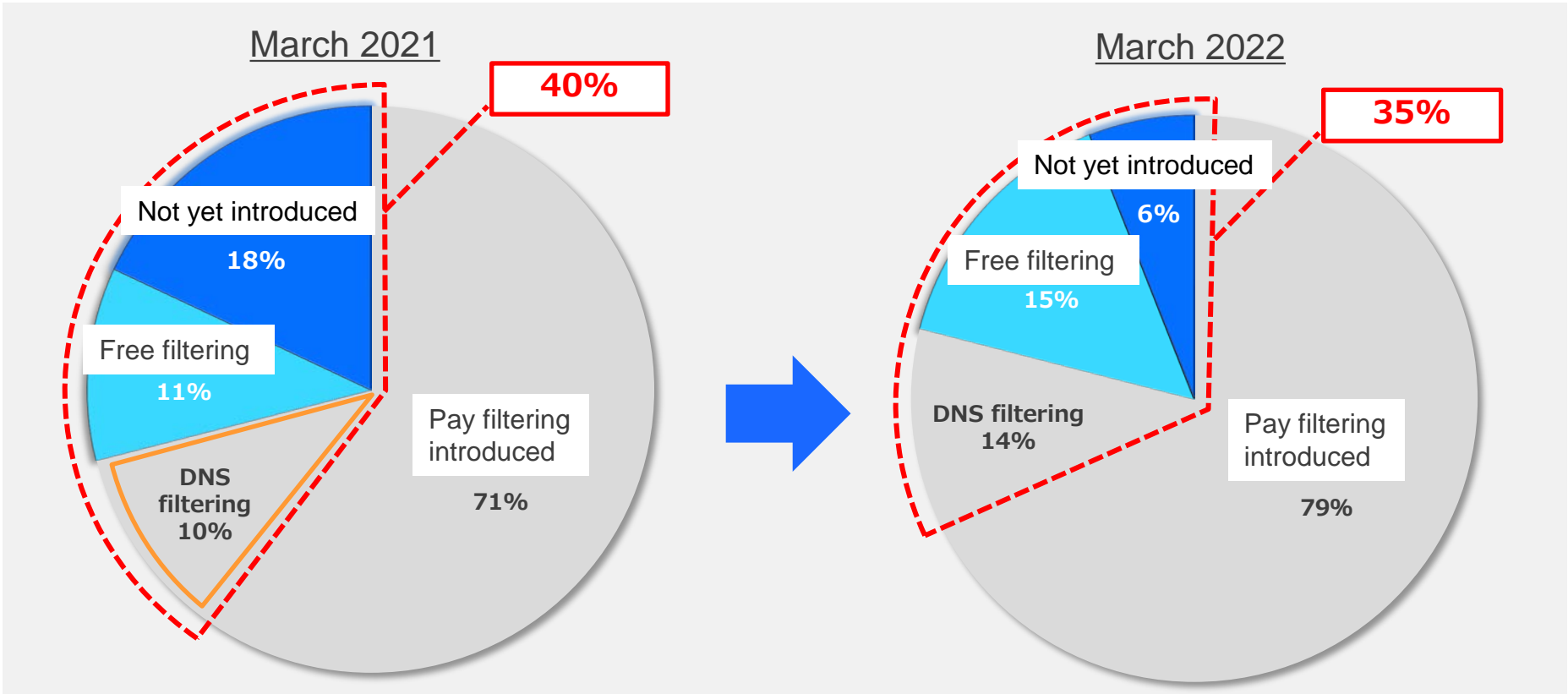


\* Source: Ministry of Health, Labour and Welfare: *Information Security Training Material (for medical professionals)*  
<https://www.mhlw.go.jp/content/10808000/000761105.pdf>



Some boards of education that introduced free DNS filtering solutions are shifting to i-FILTER and other paid filtering solutions for purposes of strengthening security and reducing clerical workloads.

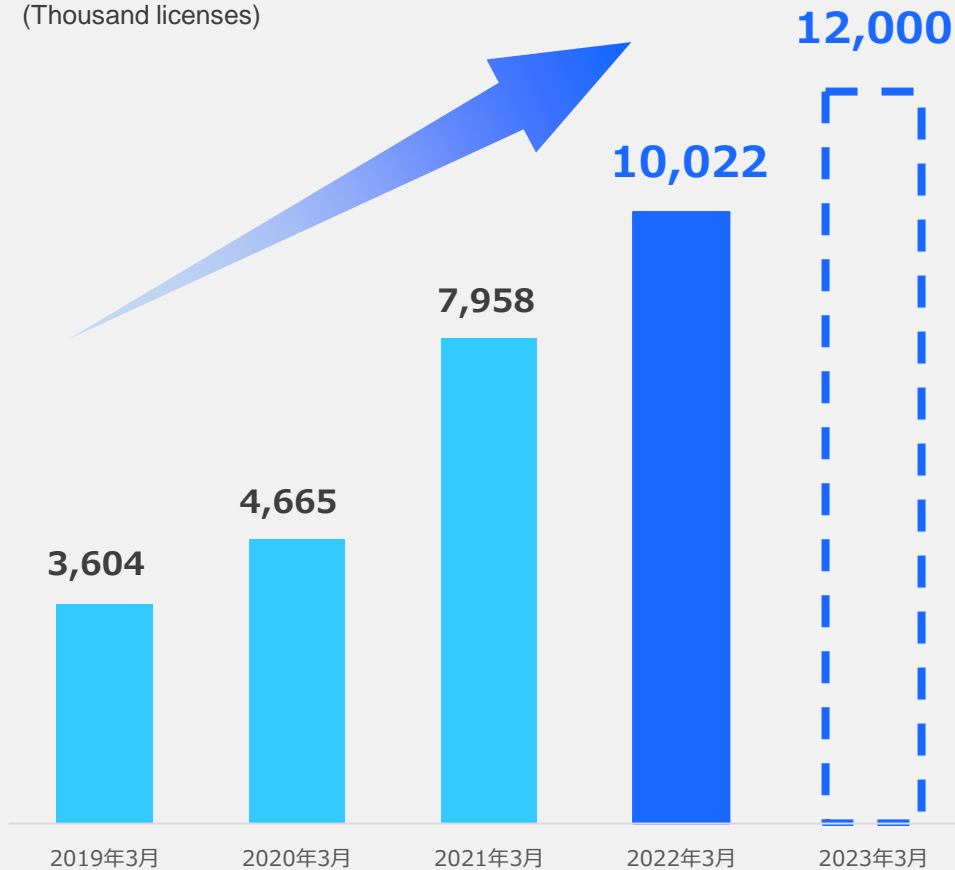
### Introduction of filtering by Boards of Education\*1



\*1: Based on interviews with 651 school boards responsible for more than 3,000 pupils and students (According to our research)

### Trend in i-FILTER v10 and m-FILTER v5 Licenses Used

(Thousand licenses)



Realizing safe office IT environments protected through "White Operation"

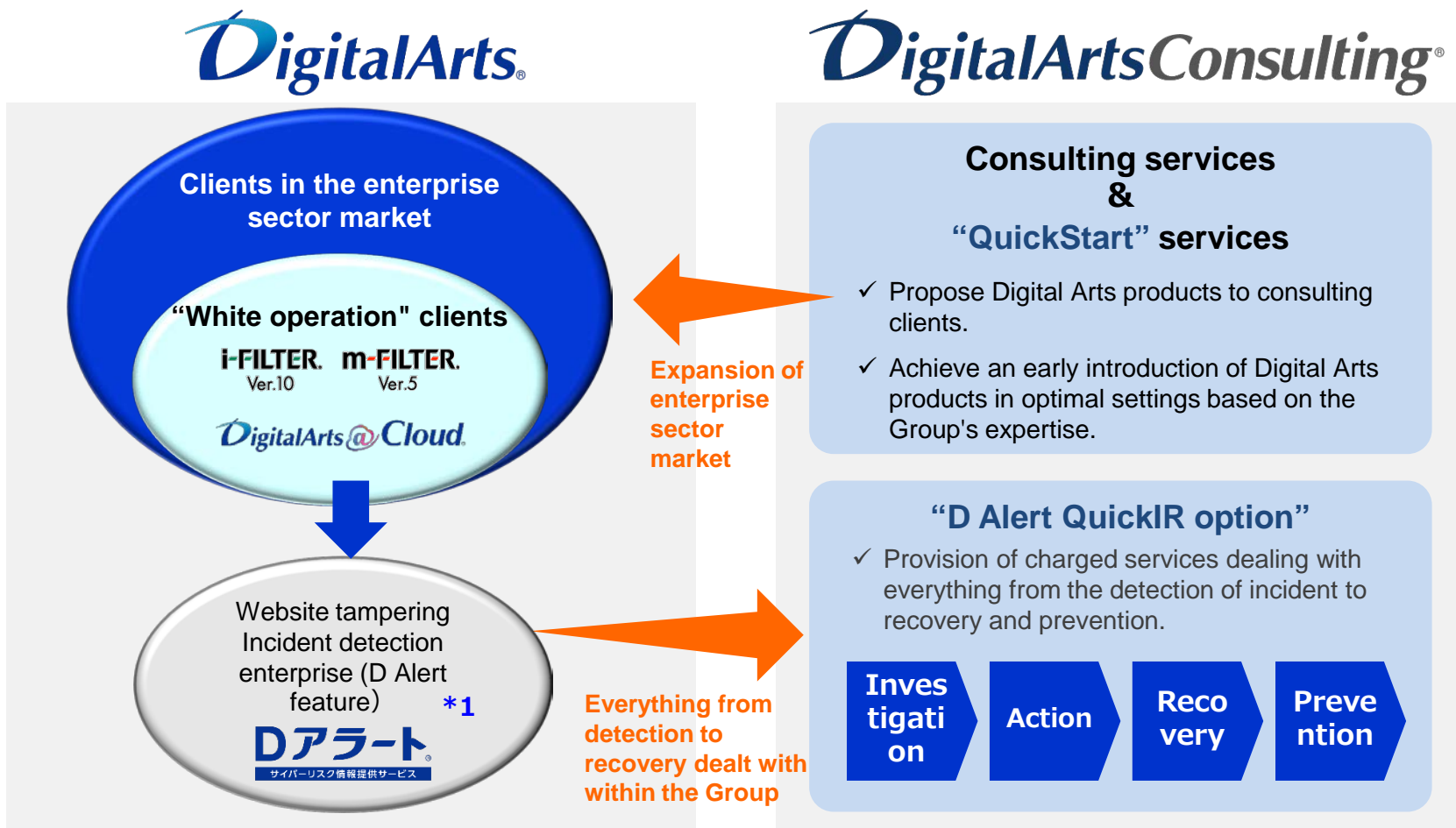


We reached the March 2022 target of **10 million licenses.**

We will broaden the product lineup and step up collaboration with other companies to further encourage the take up of White Operation.

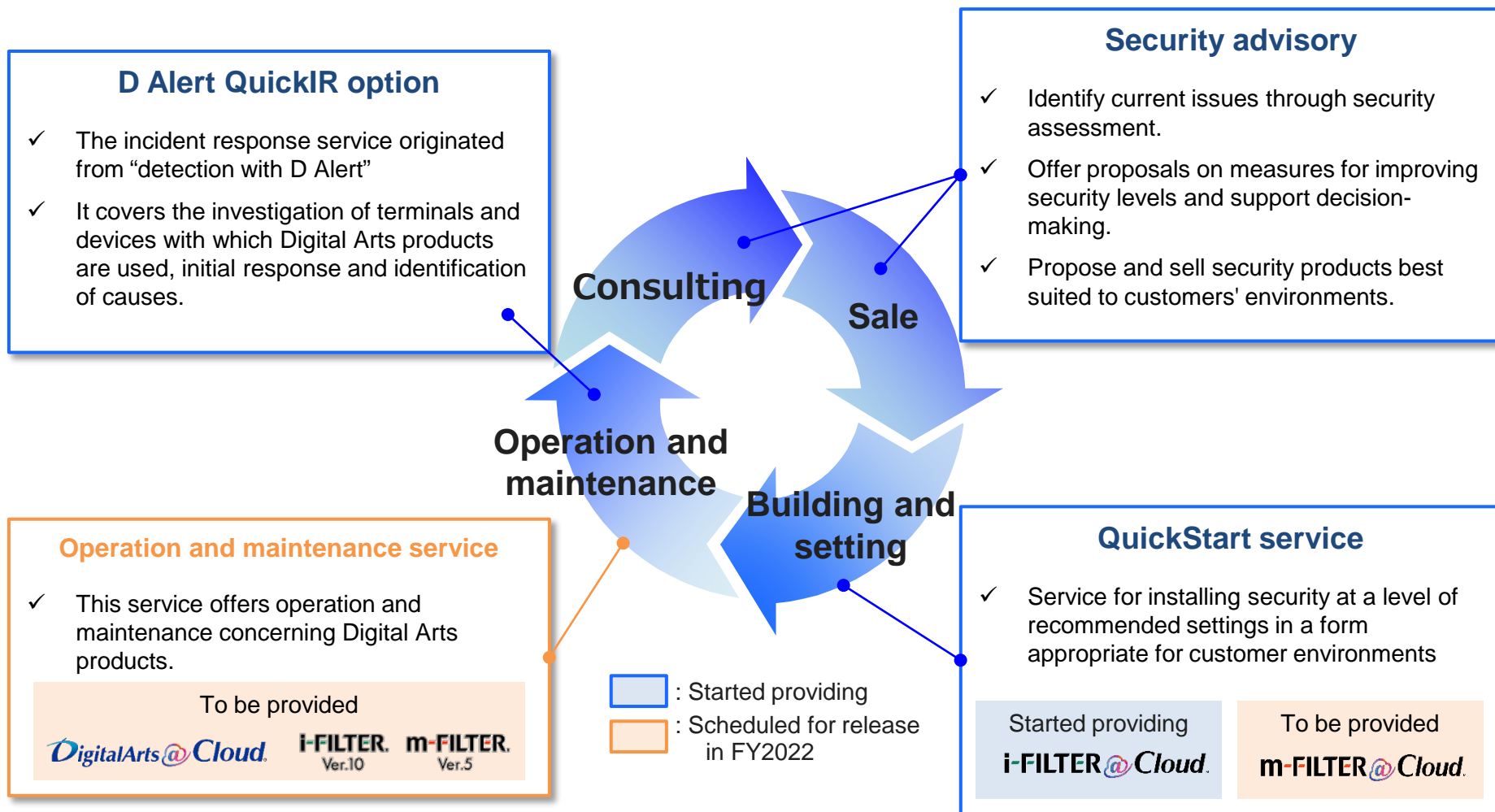
We release a one-stop service encompassing sales, construction and operation of Digital Arts products.

The use of D-Alert paves the way for services from the detection of incidents to recovery.



\*1: D-Alert has issued **2,626 reports** for the current fiscal year. It notifies customers on a real-time basis to urge them to take security measures.

Expand the scope of value provided and the level of profit through DAC service, ensure continuous contact with E/U as the Group, and use it for product sales growth.



**Material on Consolidated Financial Results the Fiscal Year  
Ending March 31, 2022**

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# **Return to Shareholders for Fiscal Year Ending March 31, 2023**

We are planning to pay dividends as follows to return a portion of our earnings to our shareholders.

Target payout ratio for fiscal year ending March 31, 2023: **32.4%**

Annual dividends of surplus forecasted for fiscal year ending March 31, 2023: **75.00 yen** per share

We expect to increase the annual dividend by **5.00 yen** per share.

	Dividend (in yen) per share			Consolidated payout ratio
	2Q-end	Year-end	Annual	
<b>FY March 2022</b>	30.00	40.00	70.00	33.9%
<b>FY March 2023 (forecast)</b>	<b>35.00</b>	<b>40.00</b>	<b>75.00</b>	<b>32.4%</b>

Among the descriptions of plans, strategies and financial forecasts in this presentation material, those that are not historical facts are forward-looking statements.

They reflect judgments made by the management of Digital Arts Inc. on the basis of information currently available to it. They may be subject to considerable change depending on changes in the environment and other factors, and the Company does not in any way guarantee the achievement of the projections.

Digital Arts Inc. will disclose any significant changes that occur in the future as appropriate.

With some exceptions, the basic figures in this presentation are rounded down to the nearest million yen.

- デジタルアーツ、DIGITAL ARTS、i-FILTER、i-FILTER@Cloud Anti-Virus & Sandbox、D-SPA、White Web、m-FILTER、m-FILTER MailFilter、m-FILTER Archive、m-FILTER Anti-Spam、m-FILTER Anti-Virus & Sandbox、m-FILTER@Cloud Anti-Virus & Sandbox、FinalCode、i-フィルター、DigitalArts@Cloud、Desk@Cloud、Desk,Dアラート, and other logos and icons related to Digital Arts Inc. and its products are trademarks or registered trademarks of Digital Arts Inc.
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-For internet convenience, safety and security -